

DIRECTORS' REPORT

For three months ended 31 March 2021

Dear Shareholders,

On behalf of the Board of Directors of National Life & General Insurance Co SAOG ("the Company" or "NLGIC"), it's my pleasure to present to you the unaudited results of the group for the three months period ended 31 March 2021.

I am pleased to update you that for the year 2020, in addition to being the market leader for Health segment, NLGIC has now become the market leader of the Oman Motor Insurance segment with a 15% market share of Gross Written Premiums (GWP). (NLGIC has written Oman Motor GWP of RO 17 million in FY 2020 out of total Oman market Motor GWP of RO 111.5 million.*)

Performance Highlights for the three months period ended 31 March 2021:

Amounts in RO '000	Jan-Mar 2021	Jan-Mar 2020	Variance
Gross premium	56,455	52,384	8%
Net Underwriting Result	5,162	4,936	5%
Investment Income	1,592	1,072	49%
Profit after Tax	2,711	2,356	15%

Gross Premiums and Net Underwriting Results:

Gross Written Premium (GWP) grew by 8% to RO 56.5 million as compared to RO 52.4 million in the corresponding period of the previous year. Group medical business in Oman and Overseas operations were the key contributors to growth in GWP during the first quarter.

The Net Underwriting Result (NUR) of RO 5.2 million in Q1 2021 was 5% higher than NUR of RO 4.9 million in Q1 2020. The increase in NUR of RO 226K was mainly from Oman operations (RO 639K) which was offset by reduced profitability in overseas operations (RO 413K).

^{*}Source: Gross Written Premium data available on Capital Market Authority portal.



Investment Income

The company's investment income increased by 49% to RO 1.6 million as compared to RO 1.1 million in the corresponding period of the previous year. The Investment Income comprised of interest income of RO 1 million from fixed income securities, dividend from equities of RO 0.2 million and realized gain of RO 0.4 million from sale of bonds during Q1 2021.

Net Profit After Tax (NPAT)

With improved Net Underwriting Results and Investment Income, the Company achieved a growth of 15% in profits with NPAT of RO 2.7 million in Q1 2021 vs RO 2.4 million in Q1 2020.

Recent events

As a part of its continued efforts to enhance customer experience, the Company opened four new branches in Oman during the first quarter of 2021 in Falaj Al Qabail, Halban, Jalan Bani Bu Ali and Yanqul.

The Company also successfully implemented Value Added Tax (VAT) effective from 16th April 2021 in accordance with VAT Law and Regulations. The implementation will require the Company's General insurance and Health insurance customers to pay 5% VAT on the premiums charged.

Acknowledgements

We take this opportunity to express our sincere gratitude to His Majesty Sultan Haitham bin Tarik for his dynamic and progressive leadership. Under His Majesty's visionary leadership, we pray for the steady growth, stability, and enduring prosperity of our great country.

I would like to thank our esteemed shareholders, partners and regulators for their continued support and trust. I would also like to especially thank the management team and all our employees for their performance, hard work and commitment.

Khalid Muhammad AlZubair Chairman

UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED $31^{\rm ST}$ MARCH 2021

Principal place of business:

Building No: 115, Plot No: 133 Block No: 146, Way No: 4202 Greater Muttrah, Muscat Sultanate of Oman.

Registered address:

P.O. Box 798 Postal Code 117 Wadi Kabir Sultanate of Oman

UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED $31^{\rm st}$ MARCH 2021

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UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION As at 31st March 2021

ACCETC	Notes	31 March 2021 RO (Unaudited)	31 December 2020 RO (Audited)	31 March 2020 RO (Unaudited)
ASSETS		11 701 000	10.222.055	((22 0(4
Cash and cash equivalents	4	11,501,000	10,233,957	6,633,964
Bank deposits	5	46,883,995	41,596,096	32,858,434
Investments at fair value through profit or loss Investments carried at amortised cost	6(a)	288,247	14 204 040	14 214 905
Investments carried at fair value	6(b)	14,204,783	14,204,940	14,214,805
through other comprehensive income	6(c)	22 149 742	37,034,234	20.056.625
Insurance and reinsurance receivables	7	32,148,742	43,155,850	29,856,625
Reinsurance share of outstanding	/	68,421,905	43,133,630	76,346,487
claims and IBNR reserve	12	6,876,684	5 967 159	7 922 155
Reinsurance share of actuarial/ mathematical	12	0,070,004	5,867,158	7,822,155
and unexpired risk reserve	13	14,121,788	10,307,915	14 709 452
Other receivables and prepayments	8			14,708,452
Loans to policyholders	o	6,555,792 109,047	5,698,261 113,873	6,190,675 138,533
Property and equipment		6,868,484	6,943,707	
Deferred tax asset	19			6,703,141
Intangible Assets (including Goodwill)	19	296,276 466,748	197,262 472,647	792,072 490,344
Total assets		208,743,491	175,825,900	196,755,687
1 otal assets		200,/43,491	173,823,900	190,733,087
EQUITY AND LIABILITIES EQUITY Capital and reserves				
Share capital	10	26,500,000	26,500,000	26,500,000
Legal reserve		8,532,859	8,261,717	6,996,677
Contingency reserve		13,654,290	12,970,009	11,790,769
Revaluation reserve		447,420	447,420	447,420
Fair value reserve		40,781	438,638	(3,549,589)
Foreign exchange fluctuation reserve		(23,858)	(23,710)	(27,738)
Retained earnings		11,396,553	18,826,386	8,427,593
Total equity		60,548,045	67,420,460	50,585,132
LIABILITIES				
Gross outstanding claims and IBNR reserve Gross actuarial / mathematical and	12	31,657,628	23,171,076	29,965,029
unexpired risk reserve	13	72,250,883	51,541,513	73,507,254
Due to reinsurers	14	11,406,809	8,088,029	11,802,927
Other liabilities	15	26,440,767	23,039,850	27,549,693
Short term loan		3,400,000	-	3,000,000
Income tax payable	19	3,039,359	2,564,972	345,652
Total liabilities		148,195,446	108,405,440	146,170,555
Total equity and liabilities		208,743,491	175,825,900	196,755,687
Net assets per share	17	0.228	0.254	0.191

The unaudited interim condensed consolidated financial statements were approved by the Board of Directors on 26 April 2021 and were signed on their behalf by



Chief Executive Officer

The attached notes 1 to 24 form part of these unaudited interim condensed consolidated financial statements.

UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the three months ended 31 March 2021

	Notes	31 March 2021 RO (Unaudited)	31 March 2020 RO (Unaudited)
Gross written premium		56,454,695	52,383,970
Gross premium, earned		35,745,325	37,279,897
Reinsurance share of ceded premium earned		(5,541,182)	(7,543,423)
Net premium earned		30,204,143	29,736,474
Commission income		1,113,514	1,157,714
Income from policy fees		481,455	301,733
Gross claims expense	12	(28,524,051)	(29,962,863)
Reinsurance share of gross claims expense	12	5,814,444	7,323,975
Commission expense		(3,927,062)	(3,620,578)
Net underwriting result		5,162,443	4,936,455
Investment income – net	18	1,591,970	1,071,565
Expected credit losses on financial assets		(3,018)	(1,818)
Other operating expense / income		(3,828)	(3,364)
Third party administration fees		(378,150)	(378,690)
General and administrative expenses		(3,189,577)	(2,933,682)
Finance cost		(515)	(13,450)
Amortisation of Intangible Assets		(5,899)	(5,899)
Profit before income tax		3,173,426	2,671,117
Income tax expense	19	(462,008)	(315,554)
Profit for the period		2,711,418	2,355,563
Other comprehensive income / (expense) (Items that are or may be reclassified subsequently to profit or loss):			
Exchange differences on translation of foreign operations Change in value of debt investments carried at fair value		(148)	(5,781)
through other comprehensive income—net (Items that will not be reclassified to profit or loss): Change in value of investments carried at fair value through		(591,023)	(2,550,481)
other comprehensive income—net		282,338	(1,491,765)
Other comprehensive expense for the period		(308,833)	(4,048,027)
Total comprehensive income / (expense) for the period		2,402,585	(1,692,464)
Earnings per share - basic and diluted	20	0.010	0.009

Items in the unaudited interim condensed consolidated statement of other comprehensive income above are disclosed net of tax.

NATIONAL LIFE AND GENERAL INSURANCE COMPANY SAOG AND ITS SUBSIDIARIES

UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY For the three months ended 31 March 2021

Total equity RO	58,902,596 2,355,563	90,421 (19,612)	(1,692,464)	(6,625,000)	. 1 1	50,585,132	67,420,460 2,711,418	(308,685) (148)	2,402,585	1	(9,275,000)	ı	60,548,045
Retained earnings T RO	13,865,365 2,355,563	1 1	2,355,563	(327,609) (6,625,000)	(235,556)	8,427,593	18,826,386 2,711,418	1 1	2,711,418	89,168	(9,275,000)	(271,142)	11,396,553
Foreign exchange fluctuation reserve RO	(21,957)	- (5,781)	(5,781)	1 1		(27,738)	(23,710)	(148)	(148)	1	ı	ı	(23,858)
Fair value reserve RO	165,048	(4,042,246)	(4,042,246)	327,609		(3,549,589)	438,638	(308,685)	(308,685)	(89,168)	ı	ı	40,781
Revaluation reserve RO	447,420	1 1	1	1 1		447,420	447,420		1	1	ı	ı	447,420
Contingency reserve RO	11,185,599	1 1	1	l ,	605.170	11,790,769	12,970,009	1 1	1	•	ı	- 684 781	13,654,290
Legal reserve RO	6,761,121	1 1	ı	1 1	235,556	6,996,677	8,261,717	1 1		•	1 (271,142	8,532,859
Share capital RO	26,500,000	1 1	1			26,500,000	26,500,000	1 1	1	1	ı	1	26,500,000
	At 1 January 2020 Profit for the period	Change in value of investments carried at fair value through other comprehensive income Change in foreign exchange fluctuation reserve	Total comprehensive income for the period	Transfer on sale of fair value through other comprehensive investments Dividends declared (Note 11)	Transfer to legal reserve Transfer to contingency reserve	At 31 March 2020 (Unaudited)	At 1 January 2021 Profit for the period Change in value of investments carried at fair	value through other comprehensive income Change in foreign exchange fluctuation reserve	Total comprehensive income for the period	I ransfer on sale of fair value through other comprehensive investments	Dividends declared (Note 11)	Transfer to legal reserve	At 31 March 2021 (Unaudited)

The attached notes 1 to 24 form part of these unaudited interim condensed consolidated financial statements.

UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS For the three months ended 31 March 2021

For the three months ended 31 March 2021		21.34	21.36 1
		31 March 2021	31 March 2020
		2021	2020
	Notes	RO	RO
	1,000	(Unaudited)	(Unaudited)
Cash flows from operating activities		,	`
Profit before taxation		3,173,426	2,671,117
Adjustments for:			
Net (loss) / gain on investments at FVTPL, FVOCI, Amortised cost –			
net		(391,890)	-
Provision for / (reversal of) expected credit loss of financial assets		3,018	1,818
Allowance for impaired debts		123,509	98,772
Provision for employees' end of service benefits Interest income net of amortization	10	105,158	71,662
Finance cost	18	(987,973) 515	(790,807) 13,450
Dividend income	18	(221,829)	(312,561)
Depreciation Depreciation	10	230,196	212,932
Amortisation of Intangible Assets		5,899	5,899
Operating cash flows before movement in working capital		2,040,029	1,972,282
Changes in:		2,010,02>	1,5 / 2,202
Insurance and reinsurance receivables		(25,389,564)	(12,925,922)
Other receivables and prepayments		(1,233,740)	(438,213)
Reinsurance share of outstanding claims and IBNR reserve		(1,009,525)	(1,802,042)
Reinsurance share of actuarial / mathematical and unexpired risk			
reserve		(3,813,873)	(1,163,577)
Gross outstanding claims and IBNR reserve		8,486,552	8,260,439
Gross actuarial / mathematical and unexpired risk reserve		20,709,370	15,104,073
Due to reinsurers		3,318,780	2,965,368
Other liabilities		(5,994,112)	(14,464,981)
Envilored and of service houseful and		(2,886,083)	(2,492,573)
Employees' end of service benefits paid Income tax paid		(4,416) (6,588)	(1 621 009)
Net cash used in operating activities		(2,897,087)	<u>(1,621,098)</u> (4,113,671)
Net cash used in operating activities		(2,097,007)	(4,113,071)
Cash flows from investing activities			
Movement in bank deposits		(5,304,799)	4,500,000
Purchase of property and equipment		(154,975)	(133,927)
Purchase of investment securities		(1,261,108)	(15,753,085)
Proceeds from disposal of investment securities		6,088,291	1,261,649
Proceeds from disposal of property and equipment		-	29,418
Interest income received from bank deposits, bonds and securities		1,337,379	818,570
Dividends received		56,490	37,626
Net movement in loans to policyholders		4,826	(9,098)
Net cash from/ (used in) investing activities		766,104	(9,248,847)
Cash flows from financing activities			
Finance cost paid		(515)	(13,450)
(Repayment of) / proceeds from short term loan		3,400,000	1,000,000
Net cash from financing activities		3,399,485	986,550
Net (decrease) / increase in cash and cash equivalents		1,268,502	(12,375,968)
Currency translation adjustment		(148)	(5,781)
Cash and cash equivalents at the beginning of the period	4	10,267,621	19,025,565
Cash and cash equivalents at the end of the period	4	11,535,975	6,643,816

The attached notes 1 to 24 form part of these unaudited interim condensed consolidated financial statements.

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2021

1 Legal status and principal activities

National Life and General Insurance Company SAOG (the Company or the Parent Company) is a public joint stock company incorporated in the Sultanate of Oman in 1995 and is engaged in the business of life and general insurance within the Sultanate of Oman, United Arab Emirates (UAE) and Kuwait. It commenced its operations with life and health business in Oman and diversified into general insurance business after obtaining general insurance license in 2006. The Group has expanded its operations in UAE with a branch in Dubai to transact life insurance business as per the license dated 13 May 2007 issued by United Arab Emirates Insurance Authority. During 2014, the Parent Company obtained a license dated 8 May 2014 to have a branch in Abu Dhabi issued by United Arab Emirates Insurance Authority and commenced operations in Abu Dhabi during 2015. During October 2017, the Group has obtained license for branch operations in Kuwait and the branch has commenced insurance operations during the first quarter of 2018.

The Parent Company is a subsidiary of Oman International Development and Investment Company SAOG (OMINVEST), a public joint stock company incorporated in the Sultanate of Oman.

2 Basis of preparation and accounting policies

These unaudited interim condensed consolidated financial statements have been prepared in accordance with IAS 34 'Interim Financial Reporting' using the same accounting policies, basis of consolidation and methods of computations as those used in the consolidated financial statements for the year ended 31 December 2020. The interim condensed consolidated financial statements do not contain all the information and disclosures required for a complete set of financial statements prepared in accordance with International Financial Reporting Standards (IFRS) and should be read in conjunction with the annual financial statements as at 31 December 2020, which have been prepared in accordance with International Financial Reporting Standards (IFRS). In addition, the results for the three month period ended 31 March 2021 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2021.

The comparative information, included in these unaudited interim condensed consolidated financial statements as at 31 March 2020, are for the three month period then ended and is unaudited.

The Parent Company has two fully owned subsidiaries "NLGIC Support Services Private Limited' in India and "Inayah TPA LLC" in UAE due to which consolidated financial statements comprise of the Parent Company and its subsidiaries (together referred to as the Group).

2.2 Changes in accounting policy and disclosures

(a) New and amended standards and interpretations effective after 1 January 2021 and relevant for the company's operations

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2020.

The Group has adopted standard, interpretation or amendment that has been issued and is effective as at 01 January 2021. Although these amendments apply for the first time in 2021, they do not have a material impact on the interim condensed consolidated financial statements of the Group.

(b) Standards, amendments or interpretations to existing standards which are relevant for the group but are not yet effective and have not been early adopted by the group.

Certain new standards, amendments to standards and interpretations are not yet effective for the three months ended 31 March 2021, with the Group not opting for early adoption. These have, therefore, not been applied in preparing these unaudited interim condensed consolidated financial statements. Details of these standards should be read in conjunction with the annual financial statements as at 31 December 2020.

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2021

3 Critical accounting judgment and key sources of estimation uncertainty

The preparation of interim condensed consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these unaudited interim condensed consolidated financial statements, the significant judgements made by management in applying the Group's accounting policies and estimates which should be read in conjunction with the annual financial statements as at 31 December 2020.

On 11 March 2020, the World Health Organization made an assessment that the outbreak of a coronavirus (COVID-19) to be a pandemic. In light of the rapid spread of COVID-19 across the globe, various economies and sectors have faced significant disruptions and uncertainty and governments and authorities have instigated a host of measures to contain or delay the spread of the virus. The pandemic has impacted the Group as well and the Group has taken steps during this period to alleviate the impact of the event on its operations in terms of business levels, customer service levels and to be able to meet all regulatory requirements and follow all directives being issued by the Government in this regard. In terms of insurance operations, regulators in Oman and Dubai have mandated insurance companies to pay claims related to Covid-19 as per regulatory directives. The Group has accounted for Expected Credit losses on it's investments and Other receivables as well as provision for bad and doubtful debts on it's Premiums and insurance balance receivables to the best of the management's knowledge to represent a fair value of these assets as at the reporting date. In terms of insurance liabilities, the Group has made estimates of claims reported and claims incurred but not reported based on available information to reflect amounts which as per the management's judgment is adequate to cover the liabilities as at the date of reporting.

4 Cash and cash equivalents

	31 March 2021	31 December 2020	31 March 2020
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Balances with banks Cash in hand Cash and cash equivalents	11,510,067	10,246,154	6,611,392
	25,908	21,467	32,424
	11,535,975	10,267,621	6,643,816
Less: ECL on cash and bank balances Cash and cash equivalents – net of ECL 5 Bank deposits	(34,975) 11,501,000	(33,664)	(9,852) 6,633,964
5 Bank deposits	31 March 2021	31 December 2020	31 March 2020
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Deposits Less: ECL on bank deposits	46,982,930	41,678,130	32,904,495
	(98,935)	(82,034)	(46,061)
	46,883,995	41,596,096	32,858,434

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2021

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6	Investment se	curities

		March 2021 RO (Unaudited)	31 December 2020 RO (Audited)	31 March 2020 RO (Unaudited)
Investments at fair value through profit or loss Investments carried at amortised cost Investment carried at fair value through other	6(a) 6(b)	288,247 14,204,783	14,204,940	14,214,805
comprehensive income	6(c)	32,148,742 46,641,772	37,034,234 51,239,174	29,856,625 44,071,430

6 (a) Investments at fair value through profit or loss

	31 March 2021		31 December 2020		31 March 2020	
	Market value Cost		Market value	Cost	Market value	Cost
	RO	RO	RO	RO	RO	RO
	(Unaudited)	(Unaudited)	(Audited)	(Audited)	(Unaudited)	(Unaudited)
Quoted foreign						
Foreign Shares						
and Funds	288,247	149,319	-	-	-	-
	288,247	149,319				

(i) Movement in investments at fair value through profit or loss:

	31 March 2021	31 December 2020	31 March 2020
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
At 1 January	-	-	-
Additions during the period / year	297,814	-	-
Fair value changes (note 18)	(9,567)		
At 31 March / 31 December	288,247		

6 (b) Investments carried at amortised cost

	31 March 2021	31 December 2020	31 March 2020
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Bonds - over one year from the date of inception	14,238,305	14,238,969	14,241,128
Less: ECL on Investments carried at amortised cost	(33,522)	(34,029)	(26,323)
	14,204,783	14,204,940	14,214,805
Annual interest rates	4% to 6.75%	4% to 6.75%	4% to 6.75%

(i) Movement in investments carried at amortised cost:

	31 March 2021	31 December 2020	31 March 2020
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
At 1 January	14,204,940	2,569,435	2,569,435
Additions during the period /year	-	11,673,001	11,673,001
Amortisation during the year	(664)	(4,609)	(2,450)
Realised gain on disposal	-	-	-
Movement in Expected credit losses	507	(32,887)	(25,181)
At 31 March/ 31 December	14,204,783	14,204,940	14,214,805

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2021

6 Investment securities (continued)

6 (c) Investments carried at fair value through other comprehensive income (FVOCI)

	31 Marc	ch 2021	31 Decemb	per 2020	31 Marc	ch 2020
	Market value	Cost	Market value	Cost	Market value	Cost
	RO	RO	RO	RO	RO	RO
	(Unaudited)	(Unaudited)	(Audited)	(Audited)	(Unaudited)	(Unaudited)
Local						
Quoted	24,778,047	24,590,515	29,964,227	29,254,886	21,528,378	24,184,229
	24,778,047	24,590,515	29,964,227	29,254,886	21,528,378	24,184,229
Foreign						
Unquoted	119,579	853,449	119,579	853,449	119,579	853,449
Quoted	7,251,116	6,739,562	6,950,428	6,497,116	8,208,668	9,018,180
	7,370,695	7,593,011	7,070,007	7,350,565	8,328,247	9,871,629
Local and Foreign	32,148,742	32,183,526	37,034,234	36,605,451	29,856,625	34,055,858

(i) Movement in investments carried at fair value through other comprehensive income:

	31 March 2021 RO (Unaudited)	31 December 2020 RO (Audited)	31 March 2020 RO (Unaudited)
At 1 January	37,034,234	31,709,063	31,709,063
Additions during the period / year	963,294	8,508,286	4,080,084
Disposals during the period / year	(5,893,465)	(3,514,122)	(1,327,066)
Realised gain on disposal (note 18)	401,457	-	-
Fair value change	(356,778)	331,007	(4,605,456)
At 31 March/ 31 December	32,148,742	37,034,234	29,856,625

Fair Value changes above are disclosed net of tax in the other comprehensive income as Change in value of debt investments carried at FVOCI - loss of RO 591,023 (31 March 2020 – loss of RO 2,550,481) and Change in value of investments carried at FVOCI – gain of RO 282,338 (31 March 2020 – loss of RO 1,491,765). In accordance with IFRS 9, upon disposal of debt investments carried at FVOCI, the resulting realized gain or loss since inception will be reclassified to profit or loss whereas upon disposal of investments carried at FVOCI the resulting realized gain or loss since inception will not be reclassified to profit or loss and will be transferred to retained earnings.

6 (c) Investment in subsidiaries

		31 M	arch 2021 Carrying	31 Dece	mber 2020 Carrying	31 M	arch 2020 Carrying
	Country	Holding	value	Holding	value	Holding	value
		%	RO	%	RO	%	RO
NLGIC support services Pvt. Ltd.							
(NSSPL)	India	100.00	285,886	100.00	270,387	100.00	220,907
Inayah TPA LLC	UAE	100.00	597,891	100.00	591,134	100.00	576,395
			883,777	. =	861,521		797,302

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NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2021

7 Insurance and reinsurance receivables

		31 March 202	21	31	31 December 2020	0		31 March 2020	
	Life RO	General RO	Total RO	Life RO	General RO	Total RO	Life RO	General RO	Total RO
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)	(Audited)	(Unaudited)	(Unaudited)	(Unaudited)
Insurance receivables Reinsurance balances	60,885,085	4,130,550	65,015,635	34,337,865	4,045,882	38,383,747	58,040,461	4,462,926	62,503,387
receivables	5,359,771	388,812	5,748,583	6,493,981	496,926	6,990,907	15,344,076	206,366	15,550,442
	66,244,856	4,519,362	70,764,218	40,831,846	4,542,808	45,374,654	73,384,537	4,669,292	78,053,829
Allowance for expected credit losses	(1,473,105)	(869,208)	(2,342,313)	(1,368,477)	(850,327)	(2,218,804)	(998,440)	(708,902)	(1,707,342)
	64,771,751	3,650,154	68,421,905	39,463,369	3,692,481	43,155,850	72,386,097	3,960,390	76,346,487
Movement in allowance for expected credit losses:	1 360	0.00	200 000	135 000	000 305	023 003 1	192 000	900	023 003 1
At 1 January Provided during the period /	1,306,477	775,000	7,710,004	902,701	600,507	1,000,770	902,701	703,609	1,000,370
year Written off during the period / year	104,628	18,881	123,509	465,716	144,518	610,234	95,679	3,093	98,772
At 31 March/ 31 December	1,473,105	869,208	2,342,313	1,368,477	850,327	2,218,804	998,440	708,902	1,707,342

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2021

8 Other receivables and prepayments

	31 March 2021	31 December 2020	31 March 2020
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Receivable from other insurance companies and			
individuals	1,501,377	1,468,181	1,301,592
Other receivables	4,232,263	3,041,915	4,318,227
Accrued interest	1,178,714	1,545,083	885,340
Deferred acquisition costs	<u>-</u> _		7,739
	6,912,354	6,055,179	6,512,898
Provision for doubtful debts	(349,513)	(349,513)	(317,591)
Expected credit losses of other receivables	(7,049)	(7,405)	(4,632)
	6,555,792	5,698,261	6,190,675

9 Restrictions on transfer of assets

In accordance with the law governing the operation of insurance companies within the Sultanate of Oman, the Group has identified to the Capital Market Authority certain specific bank deposits, investments and loans to policyholders included in the statement of financial position at a total value of RO 47,094,274 (31 December 2020 - RO 46,781,499 and 31 March 2020 - RO 42,762,198). Under the terms of the legislation, the Group can transfer these assets only with the prior approval of the Capital Market Authority. The Group has provided bank guarantee of RO 50,000 (2020: RO 50,000) to the Oman Unified Bureau for the Orange Card which is secured by a fixed deposit.

In accordance with the law governing the operation of insurance companies within the United Arab Emirates, and Kuwait the Group has identified to the Insurance Authority, Abu Dhabi - UAE and The Ministry of Commerce and Industry, Kuwait certain specific fixed deposits included in the statement of financial position at a total value of RO 1,007,975 (31 December 2020 - RO 1,007,975 and 31 March 2020 - RO 991,142) and RO 2,452,450 (31 December 2020 - RO 2,197,650 and 31 March 2020 - 1,879,150) respectively. Under the terms of the legislation, the Group can transfer these assets only with the prior approval of the respective authorities.

The Group has credit facility of RO 5,000,000 (31 December 2020 - RO 5,000,000 and 31 March 2020 - RO 5,000,000) with Ahli Bank SAOG for which the Group has provided negative pledge confirmation over its current assets and an undertaking not to create any encumbrance on its assets to any other lenders. In UAE, the Group has credit facility of RO 3,689,000 (31 December 2020 - RO 3,689,000 and 31 March 2020 - Nil) with local bank which are secured by way of 110% of amount held under fixed deposit with the bank.

10 Share capital

	31 March 2021 RO (Unaudited)	31 December 2020 RO (Audited)	31 March 2020 RO (Unaudited)
At 31 March/ 31 December	26,500,000	26,500,000	26,500,000
Number of shares	265,000,000	265,000,000	265,000,000

11 Dividends paid

Shareholders in annual general meeting dated 28 Mar 2021 (2020 - annual general meeting dated 13 May 2020) approved cash dividend of RO 9,275,000 (31 December 2020 – cash dividend of RO 6,625,000) which has been paid subsequently.

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2021

12 Claims

Life and general		31 March 2021 Reinsurers'		3.	31 December 2020 Reinsurers	0;		31 March 2020 Reinsurers'	
	Gross	share of	Net	Gross	share of	Net	Gross	share of	Net
	outstanding	outstanding	outstanding	outstanding	outstanding	outstanding	outstanding	outstanding	outstanding
	claims	claims	claims	claims	claims	claims	claims	claims	claims
	RO	RO	RO	RO	RO	RO	RO	RO	RO
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)	(Audited)	(Unaudited)	(Unaudited)	(Unaudited)
At 1 January									
- Claims incurred	15,798,077	(4,119,131)	11,678,946	15,095,173	(4,427,985)	10,667,188	15,095,173	(4,427,985)	10,667,188
 Incurred but not reported 	7,372,999	(1,748,027)	5,624,972	6,609,417	(1,592,128)	5,017,289	6,609,417	(1,592,128)	5,017,289
	23,171,076	(5,867,158)	17,303,918	21,704,590	(6,020,113)	15,684,477	21,704,590	(6,020,113)	15,684,477
Add: Claims provided during									
the period / year	28,524,051	(5.814,444)	22,709,607	104,777,917	104,777,917 (24,700,432)	80,077,485	29,962,863	(7,323,975)	22,638,888
Less: Claims paid during the									
period / year	(20,037,499)	4,804,918	(15,232,581)	(103,311,431)	24,853,387	(78,458,044)	(21,702,424)	5,521,933	(16,180,491)
At 31 March/ 31 December	31,657,628	(6,876,684)	24,780,944	23,171,076	(5,867,158)	17,303,918	29,965,029	(7,822,155)	22,142,874
Analysis of outstanding claims at 31 March/ 31									
December - Claims incurred	23,784,623	(797.870.5)	18 755 856	15 798 077	(4 119 131)	11 678 946	23 070 87	(6.063.888)	17 007 079
- Incurred but not reported	7,873,005	(1,847,917)	6,025,088	7,372,999	(1,748,027)	5,624,972	6,894,062	(1,758,267)	5,135,795
	31,657,628	(6,876,684)	24,780,944	23,171,076	(5,867,158)	17,303,918	29,965,029	(7,822,155)	22,142,874

Substantially all of the claims are expected to be paid within twelve months of the reporting date. The amounts due from reinsurers are contractually due within three months from the date of submission of accounts to the reinsurer.

The Group estimates its insurance liabilities and reinsurance assets principally based on previous experience. Incurred but not reported (IBNR) estimates for the medical and life business are based on an independent actuary's report. Claims requiring Court or arbitration decisions are estimated individually.

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2021

13 Gross actuarial / mathematical and unexpired risk reserve

	31 March 2021 RO	31 December 2020 RO	31 March 2020 RO
	(Unaudited)	(Audited)	(Unaudited)
Actuarial / mathematical and unexpired risk reserve -	(,	,	,
life assurance			
Gross	63,803,590	43,372,671	64,995,336
Reinsurers' share	(13,896,808)	(10,138,094)	(14,470,564)
	49,906,782	33,234,577	50,524,772
Unexpired risk reserve – general insurance			
Gross	8,447,293	8,168,842	8,511,918
Reinsurers' share	(224,980)	(169,821)	(237,888)
	8,222,313	7,999,021	8,274,030
Actuarial / mathematical and unexpired risk reserve – total			
Gross	72,250,883	51,541,513	73,507,254
Reinsurers' share	(14,121,788)	(10,307,915)	(14,708,452)
	58,129,095	41,233,598	58,798,802
Movement during the period / year:			
	31 March 2021	31 December 2020	31 March 2020
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Actuarial / mathematical and unexpired risk reserve – life assurance			
At 1 January	33,234,577	37,001,242	37,001,242
Net movement in the statement of comprehensive income	16,672,205	(3,766,665)	13,523,530
At 31 March/ 31 December	49,906,782	33,234,577	50,524,772
Unexpired risk reserve – general insurance			
At 1 January	7,999,021	7,857,064	7,857,064
Net movement in the statement of comprehensive income	223,292	141,957	416,966
At 31 March/ 31 December	8,222,313	7,999,021	8,274,030
14 Due to reinsurers			
	31 March 2021	31 December 2020	31 March 2020
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Reinsurance balances payable – life insurance	10,230,419	7,074,604	11,278,858
Reinsurance balances payable – general insurance	1,176,390	1,013,425	524,069
	11,406,809	8,088,029	11,802,927
15 Other liabilities			
	31 March 2021	31 December 2020	31 March 2020
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Accounts payable	779,106	7,723,515	4,543,111
Commission Payable	6,499,634	5,307,564	6,873,839
Accrued expenses	3,995,806	4,431,544	2,966,750
Other payables	14,207,063	4,680,260	12,324,143
Employees' end of service benefits	959,158	896,967	841,850
	26,440,767	23,039,850	27,549,693

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2021

16 Contingent liabilities

(a) Contingencies

At 31 March 2021, there were contingent liabilities in respect of guarantees issued by commercial banks on behalf of the Group amounting to RO 263,568 (31 December 2020 - RO 683,663 and 31 March 2020 - RO 324,193) given in the normal course of business from which it is anticipated that no material liabilities will arise.

(b) Legal claims

The Group, consistent with the majority of insurers, is subject to litigation in the normal course of its business. The Group, based on independent legal advice, does not believe that the outcome of the court cases will have a material impact on its income or financial position.

17 Net assets per share

Net assets per share is calculated by dividing the net assets attributable to equity holders of the Parent Company at the reporting date by the number of shares outstanding at the reporting date as follows:

	31 March 2021	31 December 2020	31 March 2020
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Net assets (RO)	60,548,045	67,420,460	50,585,132
Number of shares outstanding at 31 March/31			
December	265,000,000	265,000,000	265,000,000
Net assets per share (RO)	0.228	0.254	0.191

18 Investment income – net

	31 March 2021 RO	31 March 2020 RO
	(Unaudited)	(Unaudited)
Interest income on bank deposits and other investments	459,226	379,556
Interest income on bonds, net of amortisation charge	528,701	408,657
Interest income on loans to policy holders	46	2,594
Dividend income	221,829	312,561
Net unrealised (loss) / gain on investments carried at fair value		
through profit or loss	(9,567)	-
Net realised gain on investment carried at FVOCI – debt instruments	401,457	-
_	1,601,692	1,103,368
Investment acquisition cost and portfolio management fees	(9,722)	(31,803)
	1,591,970	1,071,565

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2021

19 Income tax

Statement of comprehensive income:		31 March 2021 RO (Unaudited)	31 March 2020 RO (Unaudited)
Current tax			
- For the year		480,976	333,469
Deferred tax		(18,968)	(17,915)
		462,008	315,554
	31 March 2021	31 December 2020	31 March 2020
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Current liability	,	,	,
Income tax payable	3,039,359	1,636,275	345,652
Non-current asset			
Deferred tax asset	296,276	221,007	792,072

The tax rate applicable to the Parent Company is 15% (31 March 2020 - 15%).

20 Earnings per share – basic and diluted

Earnings per share is calculated by dividing the profit for the period attributable to equity holders of the Parent Company by the weighted average number of shares outstanding during the three months ended as follows:

	31 March 2021 (Unaudited)	31 March 2020 (Unaudited)
Profit for the three months ended (RO)	2,711,418	2,355,563
Weighted average number of shares outstanding @ RO 0.100 per share	265,000,000	265,000,000
Basic and diluted earnings per share (RO)	0.010	0.009

No figure for diluted earnings per share has been presented as the Company has not issued any instruments which would have an impact on earnings per share when exercised.

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2021

21 Related party transactions

(a) Transactions with related parties of the Parent Company or holders of 10% or more of the Parent Company's shares or their family members included in the statements of comprehensive income and statement of financial position are as follows:

Statement of comprehensive income 1,502,027 - - 1,266,235 - 235,792		Total	Major shareholde rs	Directors	Subsidiaries & associates of major shareholder	Top Senior Executives	Key management personnel of major shareholder	Other related parties
Income Gross premium income 1,502,027 - 1,266,235 - 235,792	31 March 2021 (Unaudited)	RO	RO	RO	RO	RO	RO	RO
Cross premium income	Statement of comprehensive							
Claims expense 522,634 13,191 - 369,328 - 140,115 Reinsurer's share of claims paid 932 - 932 Interest income on deposits 167,124 167,124 Commission expense 181,534 49,745 131,790 Other expenses 42,249 32,304 9,945 Director sitting fees 7,687 - 7,162 - 525 Directors' remuneration 43,101 - 43,101 Other Transactions Investment in Deposits 3,550,000 3,550,000 Deposit Increase in bank balances 3,913,954 - Decrease in bank balances 1,435,361 1,435,361 - - Statement of financial position Directors' remuneration & sitting fees 226,301 - 226,301 - - - Claims payable to related parties 687,800 9,510 - 495,967 - - 182,323 Commission payable 334,119 - - 18,456 - 315,663 Payable to related parties 3,286 - - 3,286 - - - Receivable from related parties 18,662 - 537 18,125 -	income							
Reinsurer's share of claims paid Interest income on deposits 167,124 167,124 131,790 Commission expense 181,534 49,745 131,790 Other expenses 42,249 32,304 9,945 Director sitting fees 7,687 - 7,162 - 525 Directors' remuneration 43,101 - 43,101 Other Transactions Investment in Deposits 3,550,000 3,550,000 Maturity/ Liquidation of 1,000,000 1,000,000 Deposit Increase in bank balances 3,913,954 3,913,954 Statement of financial position Directors' remuneration & sitting fees 226,301 - 226,301 Statement of financial position Directors' remuneration as sitting fees 226,301 - 226,301 - 1,435,361	*		-	-		-	-	
Interest income on deposits 167,124 167,124 131,790 Other expenses 181,534 49,745 131,790 Other expenses 42,249 32,304 9,945 Director sitting fees 7,687 - 7,162 - 525 Directors' remuneration 43,101 - 43,101			13,191	-		-	-	140,115
Commission expense 181,534 - - 49,745 - - 131,790 Other expenses 42,249 - - 32,304 - - 9,945 Director sitting fees 7,687 - 7,162 - 525 - - Directors' remuneration 43,101 - 43,101 - - - - Other Transactions Investment in Deposits 3,550,000 - - 3,550,000 -			-	-		-	-	-
Other expenses 42,249 - - 32,304 - - 9,945 Director sitting fees 7,687 - 7,162 - 525 - - Directors' remuneration 43,101 - 43,101 - - - - Other Transactions Investment in Deposits 3,550,000 - - 3,550,000 - - - - Maturity/ Liquidation of Deposits 1,000,000 - - 1,000,000 -			-	-		-	-	-
Director sitting fees		,	=	-	,	-	-	
Directors' remuneration 43,101 - 43,101 -	Other expenses	42,249	-	-	32,304	-	-	9,945
Other Transactions Investment in Deposits 3,550,000 - - 3,550,000 - - - Maturity/ Liquidation of Deposit 1,000,000 - - 1,000,000 -	Director sitting fees	7,687	_	7,162	-	525	-	_
Investment in Deposits 3,550,000 - - 3,550,000 - - - - - - - - -	Directors' remuneration	43,101	-	43,101	=	-	=	-
Investment in Deposits 3,550,000 - - 3,550,000 - - - - - - - - -	Other Transactions							
Maturity/ Liquidation of Deposit 1,000,000 - - 1,000,000 - - - - - - Deposit -		3,550,000	_	_	3,550,000	_	_	_
Deposit Increase in bank balances 3,913,954 3,913,954 Decrease in bank balances 1,435,361 1,435,361 Statement of financial position Directors' remuneration & sitting fees 226,301 - 226,301 Claims payable to related parties 687,800 9,510 - 495,967 182,323 Commission payable 334,119 18,456 315,663 Payable to related parties 3,286 3,286 Receivable from related parties 18,662 537 18,125		1,000,000	_	-	1,000,000	_	-	_
Decrease in bank balances 1,435,361 1,435,361								
Statement of financial position Directors' remuneration & sitting fees 226,301 - 226,301 -	Increase in bank balances	3,913,954	_	_	3,913,954	_	_	_
position Directors' remuneration & sitting fees 226,301 - 226,301 - <t< td=""><td>Decrease in bank balances</td><td>1,435,361</td><td>-</td><td>-</td><td>1,435,361</td><td>-</td><td>-</td><td>-</td></t<>	Decrease in bank balances	1,435,361	-	-	1,435,361	-	-	-
Directors' remuneration & sitting fees 226,301 - 226,301 -	Statement of financial							
sitting fees 226,301 - 226,301 - - - - - Claims payable to related parties 687,800 9,510 - 495,967 - - 182,323 Commission payable 334,119 - - 18,456 - - 315,663 Payable to related parties 3,286 - - 3,286 - - - - Receivable from related parties 18,662 - - 537 18,125 - -	position							
Claims payable to related parties 687,800 9,510 - 495,967 - - 182,323 Commission payable 334,119 - - 18,456 - - 315,663 Payable to related parties 3,286 - - 3,286 - - - - Receivable from related parties 18,662 - - 537 18,125 - -								
parties 687,800 9,510 - 495,967 - - 182,323 Commission payable 334,119 - - 18,456 - - 315,663 Payable to related parties 3,286 - - 3,286 - - - Receivable from related parties 18,662 - - 537 18,125 - -		226,301	-	226,301	-	-	-	-
Commission payable 334,119 - - 18,456 - - 315,663 Payable to related parties 3,286 - - 3,286 - - - - Receivable from related parties 18,662 - - 537 18,125 - -								
Payable to related parties 3,286 3,286	1	,	9,510	-	,	-	-	,
Receivable from related parties 18,662 537 18,125			-	-		-	-	315,663
1	Payable to related parties	3,286	-	-	3,286	-	=	-
	Receivable from related parties	18,662	-	-	537	18,125	-	-
Bank balances 4,213,616 4,213,616		4,213,616	-	-	4,213,616	-	-	-
Fixed deposits balances 15,725,000 15,725,000		15,725,000	-	-	15,725,000	-	-	-
Premium receivable from								
related parties 2,044,945 5,575 - 1,669,141 370,230			5,575	-	1,669,141	-	-	370,230
Investment in Bonds 4,045,000 2,795,000 - 1,250,000			2,795,000	-	1,250,000	-	-	-
Reinsurance balance receivable 14,224 14,224			-	-	,	_	-	-
Accrued interest receivable 217.543 217.543	Accrued interest receivable	217,543	_	-	217,543	_	-	_

During January to March 2021, subsidiary in India (NSSPL) has charged the parent company service fees of RO 148,025. The Parent Company has accounted NSSPL Share of Profit from subsidiary of RO 15,646. Carrying value of investment as on 31.03.2021 is RO 285,885 and due to NSSPL as at 31.03.2021 is RO 41,855.

During January to March 2021, subsidiary - Inayah TPA LLC in UAE has charged the parent company service fees of RO 141,906 and paid rental to the parent company of RO 6,321. The Parent Company has accounted Inayah Share of profit from subsidiary of RO 6,758. Carrying value of investment as on 31.03.2021 is RO 597,891, it's related intangibles are RO 320,258 and due to Inayah TPA LLC as at 31.03.2021 is RO 155,874.

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2021

21	Related	party	transactions ((continued)

21 Related party trans	sactions (cont	inued)					
	Total	Major shareholders	Directors	Subsidiaries & associates of major shareholder	Top Senior Executives	Key management personnel of major shareholder	Other related parties
31 March 2020	RO	RO	RO	RO	RO	RO	RO
(Unaudited)							
Statement of							
comprehensive income							
Gross premium income	628,960	82,871	_	514,433	_	_	31,656
Claims expense	391,332	13,485	_	294,619	_	_	83,228
Reinsurer's share of claims		,		,			,
paid	2,461	_	_	2,461	_	_	_
Interest income on	2,.01			133,748	_		
deposits	133,748	_	_	155,7 10		_	_
Income from bonds and	133,710						
equity	156,028	_	_	156,028	_	_	_
Commission expense	61,233	_	_	48,986	_		12,247
Other expenses	56,125	_	_	46,066	_	_	10,059
Director sitting fees	5,100	-	5,100	40,000	_	-	10,039
Directors' remuneration			44,900	-	-		-
Directors remuneration	44,900	-	44,900	-	-	-	-
Other Transactions							
Short Term Loan taken	1,000,000	-		1,000,000	_	-	_
Bond purchase	495,000	495,000	-	· · ·	-	-	_
Maturity/ Liquidation of	4,000,000		-	4 000 000	_	-	_
Deposit	,,,,,,,,			4,000,000			
Increase in bank balances	37,608	_	_	37,608	_	_	_
Decrease in bank balances	5,423,896	-	-	5,423,896	-	-	-
Statement of financial							
position							
Directors' remuneration &							
sitting fees	226,900	=	226,900	-	-	-	=
Claims payable to related							
parties	331,838	7,687	=	247,221	-	-	76,930
Commission payable	316,124	-	-	18,801	-	-	297,323
Payable to related parties	3,005,878	_	_	3,005,878	_	_	_
Receivable from related	2,002,070			2,002,070			
parties	295,597	_	_	281,965	13,632	_	_
Bank balances	1,877,854	_	_	1,877,854	15,052	_	_
Fixed deposits/Bonds	1,077,054			1,077,054			
balances	8,675,000	_	_	8,675,000	_	_	_
Premium receivable from	6,075,000	_	_	8,075,000	_	_	_
related parties	604,598	86,172		424,051	_	_	94,376
	,	/	-		-	-	94,3/6
Investment in Bonds	4,045,000	2,795,000	-	1,250,000	=	-	=
Reinsurance balance	14205			1 4 202			
receivable	14,205	-	-	14,205	-	-	-
Accrued interest	1.40.225			1.40.227			
receivable	140,227	-	-	140,227	-	-	-

During January to March 2020, subsidiary in India (NSSPL) has charged the parent company service fees of RO 117,822. The Parent Company has accounted NSSPL Share of Profit from subsidiary of RO 10,298. Carrying value of investment as on 31.03.2020 is RO 220,907 and due to NSSPL as at 31.03.2020 is RO 28,085.

During January to March 2020, subsidiary - Inayah TPA LLC in UAE has charged the parent company service fees of RO 130,992. The Parent Company has accounted Inayah Share of profit from subsidiary of RO 10,530. Carrying value of investment as on 31.03.2020 is RO 576,395, it's related intangibles are RO 343,854 and due to Inayah TPA LLC as at 31.03.2020 is RO 309,641.

No major provision has been required during three months ended 31 March 2021 (31 March 2020 - nil) in respect of amounts due from related parties.

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2021

21 Related party transactions (continued)

(b) Compensation of key management personnel

The remuneration of members of key management during the year (salaries, incentives, fees, allowances and other statutory payments) was as follows:

	31 March 2021 RO (Unaudited)	31 March 2020 RO (Unaudited)
Short-term benefits Employees' end of service benefits & leave salary accrual	171,637 24,894	163,544 41,963
	196,531	205,507
Number of key management personnel	8	9

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS for the three months ended 31 March 2021

22 Segmental information

22.1 Primary reporting format - business segments

The Group's operating businesses are organised and managed separately according to the nature of the activities and services provided, with each segment representing a strategic business unit that offers different services.

The following table presents premium and profit information and asset and liability information regarding business segments for the three months ended 31 March 2021 and 31 March 2020.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that have been allocated on a reasonable basis.

Movement in unearned premiums (20,430,919) (278,451) - (20,709,376) Gross premiums earned 30,784,397 4,960,928 - 35,745,32 Insurance premium ceded to reinsurers (9,034,665) (320,390) - (9,355,055) Movement in unearned premiums 3,758,714 55,159 - 3,813,87 Premium ceded to reinsurers, earned (5,275,951) (265,231) - (5,541,182) Net premiums 25,508,446 4,695,697 - 30,204,14 Claims (25,049,873) (3,474,178) - (28,524,05) Reinsurers' share of claims 5,722,206 92,238 - 5,814,44 Net claims (19,327,667) (3,381,940) - (22,709,607) Income from policy fees 25,316 456,139 - 481,45 Commission income on premium ceded to reinsurers 1,057,609 55,905 - 1,113,51 Commission expense (3,204,937) (722,125) - (3,927,067) Net underwriting results 4,058,767 1,103,676 - 5,162,44 Investment income – net 1,288,630 325,744 (22,404) 1,591,97 <th>31 March 2021 (Unaudited)</th> <th>Life and Medical RO</th> <th>General RO</th> <th>Adjustments and eliminations RO</th> <th>Total RO</th>	31 March 2021 (Unaudited)	Life and Medical RO	General RO	Adjustments and eliminations RO	Total RO
Insurance premium ceded to reinsurers (9,034,665) (320,390) - (9,355,055)	Movement in unearned premiums	(20,430,919)	(278,451)	<u>-</u>	56,454,695 (20,709,370)
Movement in unearned premiums 3,758,714 55,159 - 3,813,87 Premium ceded to reinsurers, earned (5,275,951) (265,231) - (5,541,182) Net premiums 25,508,446 4,695,697 - 30,204,142 Claims (25,049,873) (3,474,178) - (28,524,051) Reinsurers' share of claims 5,722,206 92,238 - 5,814,442 Net claims (19,327,667) (3,381,940) - (22,709,607) Income from policy fees 25,316 456,139 - 481,452 Commission income on premium ceded to reinsurers 1,057,609 55,905 - 1,113,513 Commission expense (3,204,937) (722,125) - (3,927,062) Net underwriting results 4,058,767 1,103,676 - 5,162,443 Investment income – net 1,288,630 325,744 (22,404) 1,591,97 ECL on financial assets (8,868) 5,850 - (3,018)	Gross premiums earned	30,784,397	4,960,928		35,745,325
earned (5,275,951) (265,231) - (5,541,182) Net premiums 25,508,446 4,695,697 - 30,204,142 Claims (25,049,873) (3,474,178) - (28,524,052) Reinsurers' share of claims 5,722,206 92,238 - 5,814,442 Net claims (19,327,667) (3,381,940) - (22,709,607) Income from policy fees 25,316 456,139 - 481,452 Commission income on premium ceded to reinsurers 1,057,609 55,905 - 1,113,512 Commission expense (3,204,937) (722,125) - (3,927,062) Net underwriting results 4,058,767 1,103,676 - 5,162,442 Investment income – net 1,288,630 325,744 (22,404) 1,591,97 ECL on financial assets (8,868) 5,850 - (3,018)	Movement in unearned premiums			- -	(9,355,055) 3,813,873
Net premiums 25,508,446 4,695,697 - 30,204,14 Claims (25,049,873) (3,474,178) - (28,524,051) Reinsurers' share of claims 5,722,206 92,238 - 5,814,44 Net claims (19,327,667) (3,381,940) - (22,709,607) Income from policy fees 25,316 456,139 - 481,45 Commission income on premium ceded to reinsurers 1,057,609 55,905 - 1,113,51 Commission expense (3,204,937) (722,125) - (3,927,062) Net underwriting results 4,058,767 1,103,676 - 5,162,44 Investment income – net 1,288,630 325,744 (22,404) 1,591,97 ECL on financial assets (8,868) 5,850 - (3,018)		(5,275,951)	(265,231)	_	(5,541,182)
Reinsurers' share of claims 5,722,206 92,238 - 5,814,44 Net claims (19,327,667) (3,381,940) - (22,709,607) Income from policy fees 25,316 456,139 - 481,45 Commission income on premium ceded to reinsurers 1,057,609 55,905 - 1,113,51 Commission expense (3,204,937) (722,125) - (3,927,062) Net underwriting results 4,058,767 1,103,676 - 5,162,44 Investment income – net 1,288,630 325,744 (22,404) 1,591,97 ECL on financial assets (8,868) 5,850 - (3,018)	Net premiums				30,204,143
Net claims (19,327,667) (3,381,940) - (22,709,607) Income from policy fees 25,316 456,139 - 481,45 Commission income on premium ceded to reinsurers 1,057,609 55,905 - 1,113,51 Commission expense (3,204,937) (722,125) - (3,927,062) Net underwriting results 4,058,767 1,103,676 - 5,162,44 Investment income – net 1,288,630 325,744 (22,404) 1,591,97 ECL on financial assets (8,868) 5,850 - (3,018)	Claims	(25,049,873)	(3,474,178)	-	(28,524,051)
Income from policy fees Commission income on premium ceded to reinsurers Commission expense 1,057,609 55,905 - 1,113,51 Commission expense (3,204,937) Net underwriting results 4,058,767 1,103,676 - 5,162,44 Investment income – net 1,288,630 325,744 (22,404) 1,591,97 ECL on financial assets (8,868) 5,850 - (3,018)	Reinsurers' share of claims	5,722,206	92,238	-	5,814,444
Commission income on premium ceded to reinsurers 1,057,609 55,905 - 1,113,51 Commission expense (3,204,937) (722,125) - (3,927,062) Net underwriting results 4,058,767 1,103,676 - 5,162,44 Investment income – net 1,288,630 325,744 (22,404) 1,591,97 ECL on financial assets (8,868) 5,850 - (3,018)	Net claims	(19,327,667)	(3,381,940)	-	(22,709,607)
Commission expense (3,204,937) (722,125) - (3,927,062) Net underwriting results 4,058,767 1,103,676 - 5,162,44 Investment income – net 1,288,630 325,744 (22,404) 1,591,97 ECL on financial assets (8,868) 5,850 - (3,018)	Commission income on premium	ŕ		-	481,455 1,113,514
Net underwriting results 4,058,767 1,103,676 - 5,162,44 Investment income – net 1,288,630 325,744 (22,404) 1,591,97 ECL on financial assets (8,868) 5,850 - (3,018)		, ,	*	_	
Other operating (loss) / income 2.28/ 206 (6.321) (3.828)	Net underwriting results Investment income – net ECL on financial assets	4,058,767 1,288,630 (8,868)	1,103,676 325,744 5,850	-	5,162,443 1,591,970 (3,018)
		,	206	(6,321)	
1 2	* *		(777 094)	- 6 321	(378,150) (3,189,577)
			(777,904)	0,321	(5,169,577)
· · · · · · · · · · · · · · · · · · ·			-	-	(5,899)
		,	(95,531)	-	(462,008)
	Profit for the period			(22,404)	2,711,418

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS for the three months ended 31 March 2021

22 Segmental information (continued)

22.1 Primary reporting format - business segments (continued)

	T : 0 1		Adjustments	
31 March 2020 (Unaudited)	Life and medical	General	and eliminations	Total
31 Waren 2020 (Chaudhed)	RO	RO	RO	RO
Gross premium written	47,218,932	5,165,038	_	52,383,970
Movement in unearned premiums	(14,701,875)	(402,198)	_	(15,104,073)
Gross premiums earned	32,517,057	4,762,840		37,279,897
Insurance premium ceded to reinsurers	(8,424,871)	(282,129)	_	(8,707,000)
Movement in unearned premiums	1,178,345	(14,768)	-	1,163,577
Premium ceded to reinsurers, earned	(7,246,526)	(296,897)		(7,543,423)
Net premiums	25,270,531	4,465,943		29,736,474
Claims	(27,365,993)	(2,596,870)	_	(29,962,863)
Reinsurers' share of claims	7,107,600	216,375	_	7,323,975
Net claims	(20,258,393)	(2,380,495)		(22,638,888)
Income from policy fees	22,505	279,228	-	301,733
Commission income on premium ceded to reinsurers	1,114,152	43,562		1,157,714
Commission expense	(2,973,482)	(647,096)	_	(3,620,578)
Commission expense	(2,773,402)	(047,070)		(3,020,370)
Net underwriting results	3,175,313	1,761,142	_	4,936,455
Investment income – net	798,458	293,935	(20,828)	1,071,565
ECL on financial assets	1,708	(3,526)	-	(1,818)
Other operating income	(8,646)	5,282	-	(3,364)
Third party administration fees	(378,690)	-	-	(378,690)
General and administrative expenses	(2,223,397)	(710,285)	-	(2,933,682)
Finance cost	(13,450)	-	-	(13,450)
Amortisation of intangible assets	(5,899)	-	-	(5,899)
Income tax	(160,389)	(155,165)		(315,554)
Profit for the period	1,185,008	1,191,383	(20,828)	2,355,563
			Adjustments	
	Life and		and	
	Medical	General	eliminations	Total
	RO	RO	RO	RO
31 March 2021 (Unaudited)				
Segment assets	170,920,035	38,904,962	(1,081,506)	208,743,491
Segment liabilities	127,159,590	21,233,585	(197,729)	148,195,446
31 December 2020 (Audited)				
Segment assets	136,950,626	39,953,815	(1,078,541)	175,825,900
			(1,0,0,0,11)	1,0,020,000
Segment liabilities	86,012,529	22,609,931	(217,020)	108,405,440
31 March 2020 (Unaudited)				
Segment assets	162,603,774	35,286,941	(1,135,028)	196,755,687
Segment liabilities	117,511,827	28,996,454	(337,726)	146,170,555
Segment naomities	111,011,041	20,770,737	(331,120)	170,170,333

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS for the three months ended 31 March 2021

22 Segmental information (continued)

22.2 Primary reporting format - geographic segments

Geographic Information

The Group has operations in three geographic locations in Middle East - Oman, UAE and Kuwait. The businesses are organised and managed separately, with each segment representing a strategic business unit.

The following table presents premium and profit information and asset and liability information regarding business segments for the three months ended 31 March 2021 and 31 March 2020.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that have been allocated on a reasonable basis.

	Oman	UAE	Kuwait	Subsidiaries	Adjustments and eliminations	Total
	RO	RO	RO	RO	RO	RO
31 March 2021 (Unaudited)						
Gross premium written	28,748,852	26,729,237	976,606	-	_	56,454,695
Movement in unearned premiums	(11,705,864)	(8,944,706)	(58,800)	. <u>-</u>		(20,709,370)
Gross premiums earned	17,042,988	17,784,531	917,806			35,745,325
Insurance premium ceded to						
reinsurers	(1,305,063)	(8,036,539)	(13,453)	_	_	(9,355,055)
Movement in unearned premiums	570,257	3,248,603	(4,987)	_	_	3,813,873
Premium ceded to reinsurers,				_		
earned	(734,806)	(4,787,936)	(18,440)			(5,541,182)
N .	17 200 102	12.007.505	000 277			20 204 142
Net premiums	16,308,182	12,996,595	899,366	·		30,204,143
Claims	(10,952,053)	(16,838,511)	(733,487)	-	-	(28,524,051)
Reinsurers' share of claims	553,193	5,245,513	15,738	<u> </u>		5,814,444
Net claims	(10,398,860)	(11,592,998)	(717,749)			(22,709,607)
Income from policy fees	456,228	19,181	6,046	-	-	481,455
Commission income on premium ceded to reinsurers	CE 141	1.040.262	111			1 112 514
Commission expense	65,141 (1,565,382)	1,048,262 (2,182,102)	(179,578)	-	-	1,113,514 (3,927,062)
Commission expense	(1,303,362)	(2,102,102)	(179,370)	·		(3,927,002)
Net underwriting results	4,865,309	288,938	8,196	-	-	5,162,443
Investment income – net	1,336,193	264,231	13,950	_	(22,404)	1,591,970
ECL on financial assets	(15,176)	12,033	125	-	-	(3,018)
Other operating (loss) / income	(4,771)	7,058	206	-	(6,321)	(3,828)
Third party administration fees	(48,705)	(576,783)	(42,593)	289,931	-	(378,150)
General and administrative	(1 007 541)	(902.750)	(1.42.790)	(261 927)	6,321	(2 190 577)
expenses Finance cost	(1,987,541) (515)	(802,750)	(143,780)	(261,827)	0,321	(3,189,577) (515)
Amortisation of intangible assets	(5,899)	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	(5,899)
Income tax	(456,308)	-	-	(5,700)	-	(462,008)
Profit / (loss) for the period	3,682,587	(807,273)	(163,896)	22,404	(22,404)	2,711,418

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS for the three months ended 31 March 2021

22 Segmental information (continued)

22.2 Primary reporting format - geographic segments (continued)

Geographic Information (continued)

					Adjustments	
	Oman	UAE		Subsidiaries	and eliminations	Total
31 March 2020 (Unaudited)	RO	RO	RO	RO	RO	RO
Gross premium written	25,828,930	25,895,182	659,858	_	_	52,383,970
Movement in unearned premiums	(9,351,201)	(5,693,743)	(59,129)	=	-	(15,104,073)
Gross premiums earned	16,477,729	20,201,439	600,729			37,279,897
Insurance premium ceded to reinsurers Movement in unearned premiums	(951,232) 8,083	(7,742,634) 1,260,877	(13,134) (105,383)	-	- -	(8,707,000) 1,163,577
Premium ceded to reinsurers, earned	(943,149)	(6,481,757)	(118,517)			(7,543,423)
Net premiums	15,534,580	13,719,682	482,212	-		29,736,474
Claims Reinsurers' share of claims	(11,407,339) 1,163,992	(18,136,783) 6,030,511	(418,741) 129,472	-	-	(29,962,863) 7,323,975
Net claims	(10,243,347)	(12,106,272)	(289,269)			(22,638,888)
rect claims	(10,243,347)	(12,100,272)	(20),20)			(22,030,000)
Income from policy fees Commission income on premium ceded to	292,678	(5,821)	14,876	-	-	301,733
reinsurers	64,290	1,093,294	130	-	-	1,157,714
Commission expense	(1,421,560)	(2,093,499)	(105,519)			(3,620,578)
Net underwriting results	4,226,641	607,384	102,430	-	-	4,936,455
Investment income – net	798,443	273,430	20,520	-	(20,828)	1,071,565
ECL on financial assets	(2,023)	5,316 (648)	(5,111)	-	-	(1,818)
Other operating income / (loss) Third party administration fees	(7,988)	()	5,272	249 914	-	(3,364)
General and administrative expenses	(45,531) (1,835,827)	(567,830) (730,916)	(14,143) (147,719)	248,814 (219,220)	-	(378,690) (2,933,682)
Finance cost	(9,286)	(4,164)	(147,719)	(219,220)	-	(13,450)
Amortisation of intangible assets	(5,899)	(1,101)	_	_	_	(5,899)
Income tax	(306,788)	_	_	(8,766)	_	(315,554)
Profit / (loss) for the period	2,811,742	(417,428)	(38,751)	20,828	(20,828)	2,355,563
					Adjustments	
					and	
	Oman	UAE	Kuwait	Subsidiaries	eliminations	Total
	RO	RO	RO	RO	RO	RO
31 March 2021 (Unaudited)						
Segment assets	126,512,924	76,124,952	5,637,560	1,549,561	(1,081,506)	208,743,491
Segment liabilities	83,995,598	60,242,253	3,489,540	665,784	(197,729)	148,195,446
S						
31 December 2020 (Audited)						
Segment assets	107,461,187	62,688,585	5,491,513	1,263,156	(1,078,541)	175,825,900
Segment assets	107,401,187	02,088,383	3,491,313	1,203,130	(1,076,341)	173,823,900
Segment liabilities	59,619,749	45,421,612	3,179,464	401,635	(217,020)	108,405,440
31 March 2020 (Unaudited)						
, ,	101 009 070	00 604 610	7 277 127	000 000	(1.125.020)	106 755 697
Segment assets	101,008,079	88,604,610	7,377,137	900,889	(1,135,028)	196,755,687
Segment liabilities	74,272,334	69,374,034	2,758,326	103,587	(337,726)	146,170,555

NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS for the three months ended 31 March 2021

23 Risk management

The Group's activities expose it to a variety of risks: capital management risk, credit risk, reinsurance risk, liquidity risk, financial risks, market risk (includes currency risk interest rate risk and equity price risk), and insurance risks (includes frequency and severity of claims, sources of uncertainty in the estimation of future benefit payments and premium receipts, process used to decide on assumptions and change in assumptions). The interim condensed financial statements do not include all information and disclosures required relating to risk management and should be read in conjunction with the annual financial statements as at 31 December 2020. There have been no material changes in the risk management policies since year ended 31 December 2020.

24 Fair values

The fair values of the Group's financial assets and liabilities are not materially different from their carrying values as of the reporting date.

There were no level 3 financial instruments measured at fair value.

31 March 2021 (Unaudited)	Level 1	Level 2	Total
Investments	32,317,410	119,579	32,436,989
31 December 2020 (Audited)	Level 1	Level 2	Total
Investments	36,914,655	119,579	37,034,234
31 March 2020 (Unaudited)	Level 1	Level 2	Total
Investments	29,737,046	119,579	29,856,625

There were no transfers between any levels mentioned above.