

# DIRECTORS' REPORT

## For three month period ended 31 March 2022

### Dear Shareholders,

On behalf of the Board of Directors of National Life & General Insurance Co SAOG ("the Company" or "NLGIC"), it's my pleasure to present to you the unaudited results of the group for the three month period ended 31 March 2022.

### Acquisition of RSA Middle East

In addition to being a market leader in Oman, to achieve further growth, NLGIC intends to strategically enter other insurance markets and emerge as a leading GCC insurer from Oman. NLGIC has identified RSA Middle East B.S.C (c) Bahrain ("RSA Middle East") as a target that will help in achieving its aspirations of becoming a strong global brand and creating long term value for all the stakeholders.

RSA Middle East is a leading provider of property and casualty insurance in the Middle East, offering solutions for commercial and retail clients, across a range of product lines that include motor, property, medical, SME as well as tailored solutions for large corporates. With a history of 50 years, RSA Middle East has operations in Bahrain, UAE, Oman and the Kingdom of Saudi Arabia. It operates in Oman under Al Ahlia Insurance Insurance Company SAOG, and in Saudi Arabia, under Al Alamiya Cooperative Insurance Company. The audited consolidated assets and equity position of RSA Middle East as of 31 December, 2021 amounted to RO 267 million and RO 131 million, respectively.

NLGIC has entered into agreements to fully acquire RSA Middle East, subject to the respective regulatory and shareholders approvals. The transaction will be executed as follows:

- Acquire 50.01% shareholding in RSA Middle East from Sun Alliance Insurance Overseas Ltd., a fully owned entity of Royal & Sun Alliance Insurance Limited against cash consideration; and
- Exchange the remaining shares of RSA Middle East, owned by four reputable Saudi shareholders, for new shares to be issued by NLGIC.



The proposed acquisition of RSA Middle East by NLGIC will create a Pan-GCC regionally diversified insurance brand, supported by a diverse set of shareholders, higher scale and bestin-class service standards. The transaction will add significant value to all the stakeholders and result in key benefits, such as robust regional presence with diversification benefits, use of technology and complimentary offerings to fuel growth, and establishing highest standards of technical excellence. The proposed transaction will also result in bringing new reputable Saudi shareholders to Muscat Stock Exchange (MSX). The transaction is also in line with the government's vision to enhance collaboration and business development between the Sultanate of Oman and Saudi Arabia.

### Performance Highlights for the three months period ended 31 March 2022:

I am pleased to update you that for the year 2021, NLGIC has retained the market leadership in Medical and Motor Insurance in Oman. NLGIC Kuwait has also grown significantly over the past 4 years by writing a GWP of RO 5.5 million in 2021, which is 64% higher than the Gross Written Premium of the previous period.

### Gross Written Premiums (GWP) and Net Underwriting Results (NUR):

GWP grew by 10% to RO 62.1 million as compared to RO 56.5 million in the corresponding period of the previous year. Significant increase in UAE Medical business operations were the key contributors to growth in GWP during the first quarter.

The NUR of RO 5 million in Q1 2022 was marginally lower than the NUR of RO 5.2 million in Q1 2021, due to decrease in NUR of Oman Medical business and Oman Motor business which was largely offset by an increase in UAE Medical business.

### **Investment Income**

The company's investment income decreased by 31% to RO 1.1 million as compared to RO 1.6 million in the corresponding period of the previous year, which was due to the one-time gain on sale of bonds of RO 0.4 million that the company had benefited from in Q1 2021.

### Net Profit After Tax

The Company achieved a healthy profit of RO 2 million during the three-month period ended 31 March 2022 (RO 2.7 million in corresponding period of 2021), in spite of challenges faced by reduced profitability in motor insurance and due to the absence of one-time gains on sale of bonds. The major reason for the reduced profitability in motor insurance was an increase in the motor claims as well as unhealthy competition in the pricing for motor insurance premiums



by the market. The Company expects the pressure on motor profitability to reduce in the near future.

### **Recent Awards**

NLGIC won awards as "Oman's Most Trusted Brand 2022" in the Insurance category and "Top Omani Brands 2022" in the Insurance category. These awards are a constant reassurance of NLGIC's commitment towards providing innovative solutions that enhance customer experience.

### Acknowledgements

We take this opportunity to express our sincere gratitude to His Majesty Sultan Haitham bin Tarik for his dynamic and progressive leadership. Under His Majesty's visionary leadership, we pray for the steady growth, stability, and enduring prosperity of our great country.

I would like to thank our esteemed shareholders, partners and regulators for their continued support and trust. I would also like to thank the management team and all our employees for their performance, hard work and commitment.

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Khalid Muhammad AlZubair Chairman

UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31<sup>st</sup> MARCH 2022

#### Principal place of business:

Building No: 115, Plot No: 133 Block No: 146, Way No: 4202 Greater Muttrah, Muscat Sultanate of Oman.

#### **Registered address:**

P.O. Box 798 Postal Code 117 Wadi Kabir Sultanate of Oman

## UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED 31<sup>st</sup> MARCH 2022

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# UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION As at 31<sup>st</sup> March 2022

	Notes	31 March 2022 RO (Unaudited)	31 December 2021 RO (Audited)	31 March 2021 RO (Unaudited)
ASSETS		10 533 153	14 421 409	11 501 000
Cash and cash equivalents	4	18,523,172	14,431,408	11,501,000
Bank deposits	5	47,282,541	47,393,330	46,883,995
Investments at fair value through profit or loss	6(a)	1,273,517	1,363,031	288,247
Investments carried at amortised cost	6(b)	11,193,557	11,197,834	14,204,783
Investments carried at fair value		28 280 21(	20 110 050	22 149 742
through other comprehensive income	6(c)	37,359,216	38,110,950	32,148,742
Insurance and reinsurance receivables	7	77,636,941	49,382,592	68,421,905
Reinsurance share of outstanding	10	0 (30 011	( 204 (74	( 07( (0)
claims and IBNR reserve	12	8,638,811	6,284,674	6,876,684
Reinsurance share of actuarial/ mathematical	12	12 808 3/8	11 220 415	14 121 700
and unexpired risk reserve	13	13,787,267	11,230,415	14,121,788
Other receivables and prepayments	8	9,399,484	8,623,931	6,555,792
Loans to policyholders		68,928	70,204	109,047
Property and equipment	10	6,465,197	6,619,588	6,868,484
Deferred tax asset	19	221,680	259,592	296,276
Intangible Assets (including Goodwill)		443,152	449,051	466,748
Total assets		232,293,463	195,416,600	208,743,491
EQUITY AND LIABILITIES EQUITY Capital and reserves				
Share capital	10	26,500,000	26,500,000	26,500,000
Legal reserve		8,833,333	8,833,333	8,532,859
Contingency reserve		15,927,214	15,147,024	13,654,290
Revaluation reserve		352,345	352,345	447,420
Fair value reserve		628,285	259,524	40,781
Foreign exchange fluctuation reserve		(26,037)	(21,976)	(23,858)
Retained earnings		16,724,468	15,357,050	11,396,553
Total equity		68,939,608	66,427,300	60,548,045
LIABILITIES				
Gross outstanding claims and IBNR reserve	12	41,314,218	28,717,762	31,657,628
Gross actuarial / mathematical and				<b>50.050</b> 000
unexpired risk reserve	13	79,536,981	57,250,770	72,250,883
Due to reinsurers	14	11,346,719	8,277,998	11,406,809
Other liabilities	15	18,858,878	25,969,292	26,440,767
Short term loan		10,650,000	7,500,000	3,400,000
Income tax payable	19	1,647,059	1,273,478	3,039,359
Total liabilities		163,353,855	128,989,300	148,195,446
Total equity and liabilities		232,293,463	195,416,600	208,743,491
Net assets per share	17	0.260	0.251	0.228

The unaudited interim condensed consolidated financial statements were approved by the Board of Directors on 26 April 2022 and were signed on their behalf by

Chairman

Vonlag. **Chief Executive Officer** 

# UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the three months ended 31 March 2022

	Notes	31 March 2022 RO (Unaudited)	31 March 2021 RO (Unaudited)
Gross written premium		62,097,562	56,454,695
Gross premium, earned		39,811,351	35,745,325
Reinsurance share of ceded premium earned		(6,000,635)	(5,541,182)
Net premium earned		33,810,716	30,204,143
Commission income		1,205,537	1,113,514
Income from policy fees		463,535	481,455
Gross claims expense	12	(32,465,915)	(28,524,051)
Reinsurance share of gross claims expense	12	6,268,704	5,814,444
Commission expense		(4,285,629)	(3,927,062)
Net underwriting result		4,996,948	5,162,443
Investment income – net	18	1,095,828	1,591,970
Expected credit losses on financial assets	10	(27,621)	(3,018)
Other operating (expense) / income		28,456	(3,828)
Third party administration fees		(348,607)	(378,150)
General and administrative expenses		(3,294,418)	(3,189,577)
Finance cost		(34,811)	(515)
Amortisation of Intangible Assets		(5,899)	(5,899)
Profit before income tax		2,409,876	3,173,426
Income tax expense	19	(351,889)	(462,008)
Profit for the period		2,057,987	2,711,418
Other comprehensive income / (expense) (Items that are or may be reclassified subsequently to profit or loss):			
Exchange differences on translation of foreign operations Change in value of debt investments carried at fair value		(4,061)	(148)
through other comprehensive income– net ( <i>Items that will not be reclassified to profit or loss</i> ): Change in value of investments carried at fair value through		(167,908)	(591,023)
other comprehensive income- net		626,290	282,338
Other comprehensive income / (expense) for the period		454,321	(308,833)
Total comprehensive income for the period		2,512,308	2,402,585
Earnings per share - basic and diluted	20	0.008	0.010

Items in the unaudited interim condensed consolidated statement of other comprehensive income above are disclosed net of tax.

UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the three months ended 31 March 2022

For the three months ended 51 March 2022	Share capital RO	Legal reserve RO	Contingency reserve RO	Revaluation reserve RO	Fair value reserve RO	Foreign exchange fluctuation reserve RO	Retained earnings RO	Total equity RO
At 1 January 2021	26,500,000	8,261,717	12,970,009	447,420	438,638	(23,710)	18,826,386	67,420,460
Profit for the period	-	-	-	-	-	-	2,711,418	2,711,418
Change in value of investments carried at fair								
value through other comprehensive income	-	-	-	-	(308,685)	-	-	(308,685)
Change in foreign exchange fluctuation reserve			-		-	(148)	-	(148)
Total comprehensive income for the period			-		(308,685)	(148)	2,711,418	2,402,585
Transfer on sale of fair value through other comprehensive investments					(89,168)		89,168	
Dividends declared and paid (Note 11)	-	-	-	-	(89,108)	-	(9,275,000)	(9,275,000)
Transfer to legal reserve	_	271,142				_	(271,142)	(),275,000)
Transfer to contingency reserve	_		684,281	_	-	-	(684,281)	-
At 31 March 2021 (Unaudited)	26,500,000	8,532,859	13,654,290	447,420	40,781	(23,858)	11,396,553	60,548,045
At 1 January 2022	26,500,000	8,833,333	15,147,024	352,345	259,524	(21,976)	15,357,050	66,427,300
Profit for the period	-	-	-	-	-	-	2,057,987	2,057,987
Change in value of investments carried at fair								
value through other comprehensive income	-	-	-	-	458,382	-	-	458,382
Change in foreign exchange fluctuation reserve				-		(4,061)	-	(4,061)
Total comprehensive income for the period					458,382	(4,061)	2,057,987	2,512,308
Transfer on sale of fair value through other								
comprehensive investments	-	-	-	-	(89,621)	-	89,621	-
Transfer to contingency reserve	-	-	780,190	-	-	-	(780,190)	-
At 31 March 2022 (Unaudited)	26,500,000	8,833,333	15,927,214	352,345	628,285	(26,037)	16,724,468	68,939,608

#### UNAUDITED INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS For the three months ended 31 March 2022

For the three months child 51 March 2022		31 March 2022	31 March 2021
	Notes	RO	RO
		(Unaudited)	(Unaudited)
Cash flows from operating activities			
Profit before taxation		2,409,876	3,173,426
Adjustments for:	10	00 =1 4	
Unrealised loss on investments at FVTPL (net)	18 18	89,514	(391,890)
Realised gain on investments at FVTPL, FVOCI, Amortised cost – net Provision for / (reversal of) expected credit loss of financial assets	10	27,621	(391,890) 3,018
Allowance for impaired debts		121,658	123,509
Provision for employees' end of service benefits		126,652	105,158
Interest income net of amortization	18	(1,054,080)	(987,973)
Finance cost		34,811	515
Dividend income	18	(141,172)	(221,829)
Depreciation		239,271	230,196
Amortisation of Intangible Assets		5,899	5,899
Operating cash flows before movement in working capital <i>Changes in:</i>		1,860,050	2,040,029
Insurance and reinsurance receivables		(28,376,007)	(25,389,564)
Other receivables and prepayments		(1,208,770)	(1,233,740)
Reinsurance share of outstanding claims and IBNR reserve		(2,354,137)	(1,009,525)
Reinsurance share of actuarial / mathematical and unexpired risk			(2, 0, 1, 2, 0, 7, 2)
reserve		(2,556,852)	(3,813,873)
Gross outstanding claims and IBNR reserve Gross actuarial / mathematical and unexpired risk reserve		12,596,456 22,286,211	8,486,552 20,709,370
Due to reinsurers		3,068,721	3,318,780
Other liabilities		(7,197,212)	(5,994,112)
		(1,881,540)	(2,886,083)
Employees' end of service benefits paid		(49,742)	(4,416)
Income tax paid		(399)	(6,588)
Net cash used in operating activities		(1,931,681)	(2,897,087)
Cash flows from investing activities			
Movement in bank deposits		110,671	(5,304,799)
Purchase of property and equipment		(84,880)	(154,975)
Purchase of investment securities		(118,209)	(1,261,108)
Proceeds from disposal of investment securities		1,125,455	6,088,291
Interest income received from bank deposits, bonds and securities		1,831,743	1,337,379
Dividends received		61,676	56,490
Net movement in loans to policyholders Net cash from investing activities		<u> </u>	4,826
Net cash from investing activities			766,104
Cash flows from financing activities			
Finance cost paid		(34,811)	(515)
(Repayment of) / proceeds from short term loan		3,150,000	3,400,000
Net cash from financing activities		3,115,189	3,399,485
Net (decrease) / increase in cash and cash equivalents		4,111,240	1,268,502
Currency translation adjustment		(4,061)	(148)
Cash and cash equivalents at the beginning of the period	4	14,469,199	10,267,621
Cash and cash equivalents at the end of the period	4	18,576,378	11,535,975
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#### 1 Legal status and principal activities

National Life and General Insurance Company SAOG (the Company or the Parent Company) is a public joint stock company incorporated in the Sultanate of Oman in 1995 and is engaged in the business of life and general insurance within the Sultanate of Oman, United Arab Emirates (UAE) and Kuwait. It commenced its operations with life and health business in Oman and diversified into general insurance business after obtaining general insurance license in 2006. The Group has expanded its operations in UAE with a branch in Dubai to transact life insurance business as per the license dated 13 May 2007 issued by United Arab Emirates Insurance Authority. During 2014, the Parent Company obtained a license dated 8 May 2014 to have a branch in Abu Dhabi issued by United Arab Emirates Insurance Authority and commenced operations in Abu Dhabi during 2015. During October 2017, the Group has obtained license for branch operations in Kuwait and the branch has commenced insurance operations during the first quarter of 2018.

The Parent Company is a subsidiary of Oman International Development and Investment Company SAOG (OMINVEST), a public joint stock company incorporated in the Sultanate of Oman.

#### 2 Basis of preparation and accounting policies

These unaudited interim condensed consolidated financial statements have been prepared in accordance with IAS 34 'Interim Financial Reporting' using the same accounting policies, basis of consolidation and methods of computations as those used in the consolidated financial statements for the year ended 31 December 2021. The interim condensed consolidated financial statements do not contain all the information and disclosures required for a complete set of financial statements prepared in accordance with International Financial Reporting Standards (IFRS) and should be read in conjunction with the annual financial statements as at 31 December 2021, which have been prepared in accordance with International Financial for the three month period ended 31 March 2022 are not necessarily indicative of the results that may be expected for the financial year ending 31 December 2021.

The comparative information, included in these unaudited interim condensed consolidated financial statements as at 31 March 2021, are for the three month period then ended and is unaudited.

The Parent Company has two fully owned subsidiaries "NLGIC Support Services Private Limited' in India and "Inayah TPA LLC" in UAE due to which consolidated financial statements comprise of the Parent Company and its subsidiaries (together referred to as the Group).

#### 2.2 Changes in accounting policy and disclosures

## (a) New and amended standards and interpretations effective after 1 January 2021 and relevant for the company's operations

The accounting policies adopted in the preparation of the interim condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual consolidated financial statements for the year ended 31 December 2021.

The Group has adopted standard, interpretation or amendment that has been issued and is effective as at 01 January 2021. Although these amendments apply for the first time in 2021, they do not have a material impact on the interim condensed consolidated financial statements of the Group.

## (b) Standards, amendments or interpretations to existing standards which are relevant for the group but are not yet effective and have not been early adopted by the group.

Certain new standards, amendments to standards and interpretations are not yet effective for the three months ended 31 March 2022, with the Group not opting for early adoption. These have, therefore, not been applied in preparing these unaudited interim condensed consolidated financial statements. Details of these standards should be read in conjunction with the annual financial statements as at 31 December 2021.

#### 3 Critical accounting judgment and key sources of estimation uncertainty

The preparation of interim condensed consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing these unaudited interim condensed consolidated financial statements, the significant judgements made by management in applying the Group's accounting policies and estimates which should be read in conjunction with the annual financial statements as at 31 December 2021.

#### 4 Cash and cash equivalents

	31 March 2022	31 December 2021	31 March 2021
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Balances with banks	18,535,525	14,448,802	11,510,067
Cash in hand	40,853	20,397	<u>25,908</u>
Cash and cash equivalents	18,576,378	14,469,199	11,535,975
Less: ECL on cash and bank balances	(53,206)	(37,791)	<u>(34,975)</u>
Cash and cash equivalents – net of ECL	18,523,172	14,431,408	<u>11,501,000</u>
5 Bank deposits	31 March 2022	31 December 2021	31 March 2021
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Deposits Less: ECL on bank deposits	47,389,465 (106,924) 47,282,541	47,500,135 (106,805) 47,393,330	46,982,930 (98,935) 46,883,995

#### 6 **Investment securities**

	:	31 March 2022 RO (Unaudited)	31 December 2021 RO (Audited)	31 March 2021 RO (Unaudited)
Investments at fair value through profit or loss Investments carried at amortised cost Investment carried at fair value through other	6(a) 6(b)	1,273,517 11,193,557	1,363,031 11,197,834	288,247 14,204,783
comprehensive income	6(c)	37,359,216 49,826,290	<u>38,110,950</u> <u>50,671,815</u>	<u>32,148,742</u> <u>46,641,772</u>

#### 6 (a) Investments at fair value through profit or loss

	31 March 2022		31 Decem	ber 2021	31 March 2021	
	Market value Cost		Market value	Cost	Market value	Cost
	RO	RO	RO	RO	RO	RO
	(Unaudited)	(Unaudited)	(Audited)	(Audited)	(Unaudited)	(Unaudited)
Quoted foreign Foreign Shares						
and Funds	1,273,517	1,273,695	1,363,031	1,273,695	288,247	149,319
	1,273,517	1,273,695	1,363,031	1,273,695	288,247	149,319

(i) Movement in investments at fair value through profit or loss:

	31 March 2022	31 December 2021	31 March 2021
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
At 1 January	1,363,031	-	-
Additions during the period / year	-	1,273,695	297,814
Fair value changes (note 18)	(89,514)	89,336	(9,567)
At 31 March / 31 December	1,273,517	1,363,031	288,247

#### 6 (b) Investments carried at amortised cost

	31 March 2022	31 December 2021	31 March 2021
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Bonds - over one year from the date of inception	11,222,002	11,226,661	14,238,305
Less: ECL on Investments carried at amortised cost	(28,445)	(28,827)	(33,522)
	11,193,557	11,197,834	14,204,783
Annual interest rates	4% to 6.75%	4% to 6.75%	4% to 6.75%

(i) Movement in investments carried at amortised cost:

	31 March 2022 RO (Unaudited)	31 December 2021 RO (Audited)	31 March 2021 RO (Unaudited)
At 1 January	11,197,834	14,204,940	14,204,940
Matured / sold during the period /year	-	(3,330,248)	-
Amortisation during the year	(4,659)	(11,176)	(664)
Realised gain on disposal	-	329,116	-
Movement in Expected credit losses	382	5,202	507
At 31 March / 31 December	11,193,557	11,197,834	14,204,783

#### NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2022

#### 6 Investment securities (continued)

#### 6 (c) Investments carried at fair value through other comprehensive income (FVOCI)

	31 March 2022		31 Decemb	per 2021	31 March 2021	
	Market value Cost		Market value	Cost	Market value	Cost
	RO	RO	RO	RO	RO	RO
	(Unaudited)	(Unaudited)	(Audited)	(Audited)	(Unaudited)	(Unaudited)
Local						
Quoted	28,713,057	28,856,201	29,895,152	29,872,971	24,778,047	24,590,515
	28,713,057	28,856,201	29,895,152	29,872,971	24,778,047	24,590,515
Foreign						
Unquoted	81,382	722,179	81,382	722,179	119,579	853,449
Quoted	8,564,777	7,055,204	8,134,416	7,209,040	7,251,116	6,739,562
	8,646,159	7,777,383	8,215,798	7,931,219	7,370,695	7,593,011
Local and Foreign	37,359,216	36,633,584	38,110,950	37,804,190	32,148,742	32,183,526

(i) Movement in investments carried at fair value through other comprehensive income:

	31 March 2022	31 December 2021	31 March 2021
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
At 1 January	38,110,950	37,034,234	37,034,234
Additions during the period / year	118,209	11,986,973	963,294
Disposals during the period / year Realised gain on disposal (note 18) Fair value change At 31 March / 31 December	(1,352,047) 482,104 37,359,216	(12,375,573) 499,342 965,974 38,110,950	(5,893,465) 401,457 (356,778) 32,148,742

Fair Value changes above are disclosed net of tax in the other comprehensive income as Change in value of debt investments carried at FVOCI - loss of RO 150,345 (31 December 2021 - loss of RO 397,351 and 31 March 2021 - loss of RO 591,023) and Change in value of investments carried at FVOCI – gain of RO 608,727 (31 December 2021 - gain of RO 1,307,552 and 31 March 2021 – gain of RO 282,338 ). In accordance with IFRS 9, upon disposal of debt investments carried at FVOCI, the resulting realized gain or loss since inception will be reclassified to profit or loss whereas upon disposal of investments carried at FVOCI the resulting realized gain or loss since inception will not be reclassified to profit or loss and will be transferred to retained earnings.

#### 6 (c) Investment in subsidiaries

		31 March 2022		rch 2022 31 December 2021		31 March 2021	
					Carrying		Carrying
	Country	Holding	value	Holding	value	Holding	value
		%	RO	%	RO	%	RO
NLGIC support services Pvt. Ltd. (NSSPL) Inayah TPA LLC	India UAE	100.00 100.00 _	364,803 630,749 995,552	100.00 100.00 _	328,206 621,553 949,759	100.00 100.00_	285,886 597,891 883,777

#### NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2022

#### 7 Insurance and reinsurance receivables

	31 March 2022			3	31 December 2021			31 March 2021		
	Life	General	Total	Life	General	Total	Life	General	Total	
	RO	RO	RO	RO	RO	RO	RO	RO	RO	
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)	(Audited)	(Unaudited)	(Unaudited)	(Unaudited)	
Insurance receivables Reinsurance balances	73,737,301	4,779,552	78,516,853	44,809,079	4,547,647	49,356,726	60,885,085	4,130,550	65,015,635	
receivables	1,162,715	614,139	1,776,854	1,713,537	871,234	2,584,771	5,359,771	388,812	5,748,583	
	74,900,016	5,393,691	80,293,707	46,522,616	5,418,881	51,941,497	66,244,856	4,519,362	70,764,218	
Allowance for expected credit losses	(1,770,459)	(886,307)	(2,656,766)	(1,728,178)	(830,727)	(2,558,905)	(1,473,105)	(869,208)	(2,342,313)	
	73,129,557	4,507,384	77,636,941	44,794,438	4,588,154	49,382,592	64,771,751	3,650,154	68,421,905	
Movement in allowance for expected credit losses:										
At 1 January Provided during the period /	1,728,178	830,727	2,558,905	1,368,477	850,327	2,218,804	1,368,477	850,327	2,218,804	
year Written off during the period /	50,275	71,383	121,658	458,268	25,922	484,190	104,628	18,881	123,509	
year	(7,994)	(15,803)	(23,797)	(98,567)	(45,522)	(144,089)				
At 31 March / 31 December	1,770,459	886,307	2,656,766	1,728,178	830,727	2,558,905	1,473,105	869,208	2,342,313	

8 Other receivables and prepayments			
	31 March 2022	31 December 2021	31 March 2021
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Receivable from other insurance companies and			
individuals	2,597,603	2,513,645	1,501,377
Receivable from medical providers	559,058	-	-
Other receivables	5,626,305	4,744,571	4,232,263
Accrued interest	1,026,286	1,772,906	1,178,714
	9,809,252	9,031,122	6,912,354
Provision for doubtful debts	(389,195)	(389,195)	(349,513)
Expected credit losses of other receivables	(20,573)	(17,996)	(7,049)
-	9,399,484	8,623,931	6,555,792

#### 9 Restrictions on transfer of assets

Other receivables and propayments

o

In accordance with the law governing the operation of insurance companies within the Sultanate of Oman, the Group has identified to the Capital Market Authority certain specific bank deposits, investments and loans to policyholders included in the statement of financial position at a total value of RO 54,185,694 (31 December 2021 - RO 52,921,238 and 31 March 2021 - RO 47,094,274). Under the terms of the legislation, the Group can transfer these assets only with the prior approval of the Capital Market Authority. The Group has provided bank guarantee of RO 50,000 (2021: RO 50,000) to the Oman Unified Bureau for the Orange Card which is secured by a fixed deposit.

In accordance with the law governing the operation of insurance companies within the United Arab Emirates, and Kuwait the Group has identified to the Insurance Authority, Abu Dhabi - UAE and The Ministry of Commerce and Industry, Kuwait certain specific fixed deposits included in the statement of financial position at a total value of RO 1,014,663 (31 December 2021 - RO 1,014,663 and 31 March 2021 - RO 1,007,975) and RO 3,216,850 (31 December 2021 - RO 3,216,850 and 31 March 2021 - 2,452,450) respectively. Under the terms of the legislation, the Group can transfer these assets only with the prior approval of the respective authorities.

The Group has credit facility of RO 5,000,000 (31 December 2021 - RO 5,000,000 and 31 March 2021 - RO 5,000,000) with Ahli Bank SAOG for which the Group has provided negative pledge confirmation over its current assets and an undertaking not to create any encumbrance on its assets to any other lenders. In UAE, the Group has nil credit facility (31 December 2021 - RO 3,256,860 and 31 March 2021 - 3,689,000) with local bank which are secured by way of 110% of amount held under fixed deposit with the bank.

#### 10 Share capital

	31 March 2022 RO (Unaudited)	31 December 2021 RO (Audited)	31 March 2021 RO (Unaudited)
At 31 March / 31 December	26,500,000	26,500,000	26,500,000
Number of shares	265,000,000	265,000,000	265,000,000

#### 11 Dividends paid

Shareholders in annual general meeting dated 30 Mar 2022 (2021 - annual general meeting dated 28 Mar 2021) approved nil cash dividend (31 December 2021 – cash dividend of RO 9,275,000 which has been paid).

## NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2022

#### 12 Claims

Life and general		31 March 2022 Reinsurers'		3	31 December 2021 Reinsurers'			31 March 2021 Reinsurers'		
	Gross	share of	Net	Gross	share of	Net	Gross	share of	Net	
	outstanding	outstanding	outstanding	outstanding	outstanding	outstanding	outstanding	outstanding	outstanding	
	claims	claims	claims	claims	claims	claims	claims	claims	claims	
	RO	RO	RO	RO	RO	RO	RO	RO	RO	
	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	(Audited)	(Audited)	(Unaudited)	(Unaudited)	(Unaudited)	
At 1 January										
<ul> <li>Claims incurred</li> </ul>	19,707,578	(4,192,891)	15,514,687	15,798,077	(4,119,131)	11,678,946	15,798,077	(4,119,131)	11,678,946	
- Incurred but not reported	9,010,184	(2,091,783)	6,918,401	7,372,999	(1,748,027)	5,624,972	7,372,999	(1,748,027)	5,624,972	
_	28,717,762	(6,284,674)	22,433,088	23,171,076	(5,867,158)	17,303,918	23,171,076	(5,867,158)	17,303,918	
Add: Claims provided during				23,171,070	(5,007,150)	17,505,510				
the period / year	32,465,915	(6,268,703)	26,197,212	116,929,034	(24,312,425)	92,616,609	28,524,051	(5,814,444)	22,709,607	
Less: Claims paid during the	02,100,910	(0,200,700)	20,127,212	110,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(2 .,012, .20)	,010,000	20,02 1,00 1	(0,01,,)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
period / year	(19,869,459)	3,914,566	(15,954,893)	(111,382,348)	23,894,909	(87,487,439)	(20,037,499)	4,804,918	(15,232,581)	
At 31 March / 31 December	41,314,218	(8,638,811)	32,675,407	28,717,762	(6,284,674)	22,433,088	31,657,628	(6,876,684)	24,780,944	
Analysis of outstanding claims at 31 March / 31 December										
- Claims incurred	32,635,061	(6,402,327)	26,232,734	19,707,578	(4,192,891)	15,514,687	23,784,623	(5,028,767)	18,755,856	
<ul> <li>Incurred but not reported</li> </ul>	8,679,157	(2,236,484)	6,442,673	9,010,184	(2,091,783)	6,918,401	7,873,005	(1,847,917)	6,025,088	
	41,314,218	(8,638,811)	32,675,407	28,717,762	(6,284,674)	22,433,088	31,657,628	(6,876,684)	24,780,944	

Substantially all of the claims are expected to be paid within twelve months of the reporting date. The amounts due from reinsurers are contractually due within three months from the date of submission of accounts to the reinsurer.

The Group estimates its insurance liabilities and reinsurance assets principally based on previous experience. Incurred but not reported (IBNR) estimates for the medical and life business are based on an independent actuary's report. Claims requiring Court or arbitration decisions are estimated individually.

#### NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2022

#### 13 Gross actuarial / mathematical and unexpired risk reserve

	31 March 2022 RO	31 December 2021 RO	31 March 2021 RO
	(Unaudited)	(Audited)	(Unaudited)
Actuarial / mathematical and unexpired risk reserve - life assurance	(1		,
Gross	71,303,357	49,472,746	63,803,590
Reinsurers' share	(13,533,050)	(10,983,411)	(13,896,808)
	57,770,307	38,489,335	49,906,782
Unexpired risk reserve – general insurance			
Gross	8,233,624	7,778,024	8,447,293
Reinsurers' share	(254,217)	(247,004)	(224,980)
	7,979,407	7,531,020	8,222,313
Actuarial / mathematical and unexpired risk reserve – total			
Gross	79,536,981	57,250,770	72,250,883
Reinsurers' share	(13,787,267)	(11,230,415)	(14,121,788)
	65,749,714	46,020,355	58,129,095
Movement during the period / year:			
	31 March 2022	31 December 2021	31 March 2021
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Actuarial / mathematical and unexpired risk reserve – life assurance			
At 1 January	38,489,335	33,234,577	33,234,577
Net movement in the statement of comprehensive income	19,280,972	5,254,758	16,672,205
At 31 March / 31 December	57,770,307	38,489,335	49,906,782
Unexpired risk reserve – general insurance	<b>5 5 3</b> 1 0 <b>3</b> 0	7 000 001	7 000 021
At 1 January	7,531,020	7,999,021	7,999,021
Net movement in the statement of comprehensive income At 31 March / 31 December	448,387 7,979,407	(468,001) 7,531,020	223,292 8,222,313
At 51 March / 51 December	7,979,407	/,551,020	6,222,515
14 Due to reinsurers			
	31 March 2022	31 December 2021	31 March 2021
	RO	RO	RO
Reinsurance balances payable – life insurance	(Unaudited) 10,071,145	(Audited)	(Unaudited)
Reinsurance balances payable – me insurance		7,042,631 1,235,367	10,230,419 1,176,390
Kenisurance balances payable – general insurance	<u> </u>	8,277,998	11,406,809
	11,340,719	0,277,990	11,400,809
15 Other liabilities			
	31 March 2022	31 December 2021	31 March 2021
	RO	RO	RO
	(Unaudited)	(Audited)	(Unaudited)
Accounts payable	951,357	8,801,255	779,106
Commission Payable	7,730,553	6,429,312	6,499,634
Accrued expenses	2,925,312	4,143,290	3,995,806
Other payables	6,159,660	5,580,349	14,207,063
Employees' end of service benefits	1,091,996	1,015,086	959,158
	18,858,878	25,969,292	26,440,767

#### NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2022

#### 16 Contingent liabilities

#### (a) Contingencies

At 31 March 2022, there were contingent liabilities in respect of guarantees issued by commercial banks on behalf of the Group amounting to RO 452,770 (31 December 2021 - RO 293,273 and 31 March 2021 – RO 263,568) given in the normal course of business from which it is anticipated that no material liabilities will arise.

#### (b) Legal claims

The Group, consistent with the majority of insurers, is subject to litigation in the normal course of its business. The Group, based on independent legal advice, does not believe that the outcome of the court cases will have a material impact on its income or financial position.

#### 17 Net assets per share

Net assets per share is calculated by dividing the net assets attributable to equity holders of the Parent Company at the reporting date by the number of shares outstanding at the reporting date as follows:

	31 March 2022 RO (Unaudited)	31 December 2021 RO (Audited)	31 March 2021 RO (Unaudited)
Net assets (RO)	68,939,608	66,427,300	60,548,045
Number of shares outstanding at 31 March / 31	• < =	• • • • • • • • • • •	• • • • • • • • • • •
December	265,000,000	265,000,000	265,000,000
Net assets per share (RO)	0.260	0.251	0.228

#### 18 Investment income – net

	31 March 2022 RO	31 March 2021
	(Unaudited)	RO (Unaudited)
Interest income on bank deposits and other investments	491,315	459,226
Interest income on bonds, net of amortisation charge	562,630	528,701
Interest income on loans to policy holders	135	46
Dividend income	141,172	221,829
Net unrealised (loss) / gain on investments carried at fair value		
through profit or loss	(89,514)	(9,567)
Net realised gain on investment carried at FVOCI – debt instruments	-	401,457
	1,105,738	1,601,692
Investment acquisition cost and portfolio management fees	(9,910)	(9,722)
_	1,095,828	1,591,970

#### 19 Income tax

Statement of comprehensive income:		31 March 2022 RO (Unaudited)	31 March 2021 RO (Unaudited)
Current tax - For the year Deferred tax		382,642 (30,753) 351,889	480,976 (18,968) 462,008
	31 March 2022 RO (Unaudited)	31 December 2021 RO (Audited)	31 March 2021 RO (Unaudited)
Current liability Income tax payable	1,647,059	1,273,478	3,039,359
Non-current asset Deferred tax asset	221,680	259,592	296,276

The tax rate applicable to the Parent Company is 15% (31 March 2021 - 15%).

#### 20 Earnings per share – basic and diluted

Earnings per share is calculated by dividing the profit for the period attributable to equity holders of the Parent Company by the weighted average number of shares outstanding during the three months ended as follows:

	31 March 2022 (Unaudited)	31 March 2021 (Unaudited)
Profit for the three months ended (RO)	2,057,987	2,711,418
Weighted average number of shares outstanding @ RO 0.100 per share	265,000,000	265,000,000
Basic and diluted earnings per share (RO)	0.008	0.010

No figure for diluted earnings per share has been presented as the Company has not issued any instruments which would have an impact on earnings per share when exercised.

#### NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2022

#### 21 Related party transactions

(a) Transactions with related parties of the Parent Company or holders of 10% or more of the Parent Company's shares or their family members included in the statements of comprehensive income and statement of financial position are as follows:

	Total	Major shareholders	Directors	Subsidiaries & associates of major shareholder	Top Senior Executives	Key management personnel of major shareholder	Other related parties
31 March 2022 (Unaudited)	RO	RO	RO	RO	RO	RO	RO
Statement of comprehensive							
income							
Gross premium income	1,032,058	100,017	-	713,709	-	-	218,332
Claims expense	637,475	17,780	-	476,222	-	-	143,473
Reinsurer's share of claims paid	-	-	-	-	-	-	-
Interest income on deposits	203,138	-	-	203,138	-	-	-
Bonds Interest & Dividend							
Income	41,410	34,952	-	6,458	-	-	-
Commission expense	67,263	-	-	44,854	-	-	22,409
Other expenses	95,333	-	-	62,418	-	-	32,915
		-					
Director sitting fees	11,157	-	10,559	-	598	-	-
Directors' remuneration	37,500	-	37,500	-	-	-	-
Other Transactions							
Short Term Loan repayment	2,650,000	-	-	2,650,000	-	-	-
Maturity of Bonds	983,608	-	-	983,608	-	-	-
Investment in Deposits	3,288,608	-	-	3,288,608	-	-	-
Maturity/ Liquidation of	2 200 (00			2 200 (00			
Deposit	3,288,608	-	-	3,288,608	-	-	-
Increase in bank balances	899,913	-	-	899,913	-	-	-
Decrease in bank balances	47,111	-	-	47,111	-	-	-
Statement of financial							
position							
Directors' remuneration &							
sitting fees	192,707	-	192,101	-	606	-	-
Claims payable to related							
parties	998,729	12,101	-	778,867	-	-	207,761
Commission payable	215,814	-	-	16,093	-	-	199,721
Payable to related parties	5,708,111	-	-	5,708,111	-	-	-
Receivable from related parties	4,505	-	-	-	4,505	-	-
Bank balances	1,926,304	-	-	1,926,304	-	-	-
Fixed deposits balances	16,141,392	-	-	16,141,392	-	-	-
Premium receivable from							
related parties	1,002,408	101,959	-	454,954	-	-	445,495
Investment in Bonds	8,945,548	5,245,368	-	3,700,180	-	-	-
Reinsurance balance receivable	8,079	-	-	8,079	-	-	-
Accrued interest receivable	201,759	-	-	201,759	-	-	-

During January to March 2022, subsidiary in India (NSSPL) has charged the parent company service fees of RO 180,579. The Parent Company has accounted NSSPL Share of Profit from subsidiary of RO 40,658. Carrying value of investment as on 31.03.2022 is RO 364,803 and due to NSSPL as at 31.03.2022 is RO 24,839.

During January to March 2022, subsidiary - Inayah TPA LLC in UAE has charged the parent company service fees of RO 193,121 and paid rental to the parent company of RO 6,321. The Parent Company has accounted Inayah Share of profit from subsidiary of RO 9,196. Carrying value of investment as on 31.03.2022 is RO 630,750, it's related intangibles are RO 296,662 and due to Inayah TPA LLC as at 31.03.2022 is RO 280,570.

#### NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2022

#### 21 Related party transactions (continued)

21 Related party trans	sactions (cont	mucu)					
	Total	Major shareholders	Directors	Subsidiaries & associates of major shareholder	Top Senior Executives	Key management personnel of major shareholder	Other related parties
31 March 2021 (Unaudited) Statement of comprehensive income	RO	RO	RO	RO	RO	RO	RO
Gross premium income	1,502,027	-	-	1,266,235	-	-	235,792
Claims expense Reinsurer's share of claims	522,634	13,191	-	369,328	-	-	140,115
paid Interest income on	932	-	-	932	-	-	-
deposits	167,124	-	-	167,124	-	-	-
Commission expense	181,534	-	-	49,745	-	-	131,790
Other expenses	42,249	-	-	32,304	-	-	9,945
Director sitting fees	7,687	-	7,162	-	525	-	-
Directors' remuneration	43,101	-	43,101	-	-	-	-
Other Transactions							
Investment in Deposits	3,550,000	-	-	3,550,000	-	-	-
Maturity/ Liquidation of Deposit	1,000,000	-	-	1,000,000	-	-	-
Increase in bank balances	3,913,954	-	-	3,913,954	-	-	-
Decrease in bank balances	1,435,361	-	-	1,435,361	-	-	-
<b>Statement of financial</b> <b>position</b> Directors' remuneration &							
sitting fees Claims payable to related	226,301	-	226,301	-	-	-	-
parties	687,800	9,510	-	495,967	-	-	182,323
Commission payable	334,119	-	-	18,456	-	-	315,663
Payable to related parties	3,286	-	-	3,286	-	-	-
Receivable from related							
parties	18,662	-	-	537	18,125	-	-
Bank balances	4,213,616	-	-	4,213,616	-	-	-
Fixed deposits balances Premium receivable from	15,725,000	-	-	15,725,000	-	-	-
related parties	2,044,945	5,575	-	1,669,141	-	-	370,230
Investment in Bonds Reinsurance balance	4,045,000	2,795,000	-	1,250,000	-	-	-
receivable Accrued interest	14,224	-	-	14,224	-	-	-
receivable	217,543	-	-	217,543	-	-	-

During January to March 2021, subsidiary in India (NSSPL) has charged the parent company service fees of RO 148,025. The Parent Company has accounted NSSPL Share of Profit from subsidiary of RO 15,646. Carrying value of investment as on 31.03.2021 is RO 285,885 and due to NSSPL as at 31.03.2021 is RO 41,855.

During January to March 2021, subsidiary - Inayah TPA LLC in UAE has charged the parent company service fees of RO 141,906 and paid rental to the parent company of RO 6,321. The Parent Company has accounted Inayah Share of profit from subsidiary of RO 6,758. Carrying value of investment as on 31.03.2021 is RO 597,891, it's related intangibles are RO 320,258 and due to Inayah TPA LLC as at 31.03.2021 is RO 155,874.

No major provision has been required during three months ended 31 March 2022 (31 March 2021 - nil) in respect of amounts due from related parties.

## NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS For the three months ended 31 March 2022

#### 21 Related party transactions (continued)

#### (b) Compensation of key management personnel

The remuneration of members of key management during the year (salaries, incentives, fees, allowances and other statutory payments) was as follows:

	31 March 2022	31 March 2021
	RO	RO
	(Unaudited)	(Unaudited)
Short-term benefits	236,562	171,637
Employees' end of service benefits & leave salary accrual	88,569	24,894
	325,131	196,531
Number of key management personnel	9	8

#### 22 Segmental information

#### 22.1 Primary reporting format - business segments

The Group's operating businesses are organised and managed separately according to the nature of the activities and services provided, with each segment representing a strategic business unit that offers different services.

The following table presents premium and profit information and asset and liability information regarding business segments for the three months ended 31 March 2022 and 31 March 2021.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that have been allocated on a reasonable basis.

31 March 2022 (Unaudited)	Life and Medical RO	General RO	Adjustments and eliminations RO	Total RO
Gross premium written	56,889,734	5,207,828	-	62,097,562
Movement in unearned premiums	(21,830,611)	(455,600)	-	(22,286,211)
Gross premiums earned	35,059,123	4,752,228		39,811,351
Insurance premium ceded to reinsurers Movement in unearned premiums <b>Premium ceded to reinsurers</b> ,	(8,193,942) 2,549,639	(363,545) 7,213	-	(8,557,487) 2,556,852
earned	(5,644,303)	(356,332)		(6,000,635)
Net premiums	29,414,820	4,395,896		33,810,716
Claims	(27,830,507)	(4,635,408)	-	(32,465,915)
Reinsurers' share of claims	5,411,628	857,076	-	6,268,704
Net claims	(22,418,879)	(3,778,332)	-	(26,197,211)
Income from policy fees Commission income on premium	33,091	430,444	-	463,535
ceded to reinsurers	1,155,585	49,952	-	1,205,537
Commission expense	(3,583,617)	(702,012)	-	(4,285,629)
<b>Net underwriting results</b> Investment income – net	4,601,000 728,404	395,948 417,278	- (49,854))	4,996,948 1,095,828
ECL on financial assets	(15,571)	(12,050)	(49,034))	(27,621)
Other operating (loss) / income	35,638	(12,050)	(6,321)	28,456
Third party administration fees	(348,607)	(001)	(0,521)	(348,607)
General and administrative expenses	(2,445,272)	(855,467)	6,321	(3,294,418)
Finance cost	(34,811)			(34,811)
Amortisation of intangible assets	(5,899)	-	-	(5,899)
Income tax	(351,889)			(351,889)
Profit for the period	2,162,993	(55,152)	(49,854)	2,057,987

## NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS for the three months ended 31 March 2022

#### 22 Segmental information (continued)

#### 22.1 Primary reporting format - business segments (continued)

g	Life and		Adjustments and	
31 March 2021 (Unaudited)	medical RO	General RO	eliminations RO	Total RO
Gross premium written	51,215,316	5,239,379	-	56,454,695
Movement in unearned premiums	(20,430,919)	(278,451)		(20,709,370)
Gross premiums earned	30,784,397	4,960,928		35,745,325
Insurance premium ceded to reinsurers	(9,034,665)	(320,390)	-	(9,355,055)
Movement in unearned premiums	3,758,714	55,159	-	3,813,873
Premium ceded to reinsurers, earned	(5,275,951)	(265,231)		(5,541,182)
Net premiums	25,508,446	4,695,697		30,204,143
Claims	(25,049,873)	(3,474,178)	_	(28,524,051)
Reinsurers' share of claims	5,722,206	92,238	-	5,814,444
Net claims	(19,327,667)	(3,381,940)		(22,709,607)
Income from policy fees Commission income on premium	25,316	456,139	-	481,455
ceded to reinsurers	1,057,609	55,905	-	1,113,514
Commission expense	(3,204,937)	(722,125)		(3,927,062)
Net underwriting results	1 059 767	1,103,676		5 162 442
Investment income – net	4,058,767 1,288,630	325,744	(22,404)	5,162,443 1,591,970
ECL on financial assets	(8,868)	5,850	(22,404)	(3,018)
Other operating income	2,287	206	(6,321)	(3,828)
Third party administration fees	(378,150)		(0,0=1)	(378,150)
General and administrative expenses	(2,417,914)	(777,984)	6,321	(3,189,577)
Finance cost	(515)	-	-	(515)
Amortisation of intangible assets	(5,899)	-	-	(5,899)
Income tax	(366,477)	(95,531)		(462,008)
Profit for the period	2,171,861	561,961	(22,404)	2,711,418
			Adjustments	
	Life and		and	
	Medical	General	eliminations	Total
	RO	RO	RO	RO
31 March 2022 (Unaudited)				
Segment assets	184,658,718	48,935,706	(1,300,961)	232,293,463
Segment liabilities	135,321,006	28,338,258	(305,409)	163,353,855
31 December 2021 (Audited)	150 (00.045	44 001 015	(1.265.060)	105 416 600
Segment assets	152,680,345	44,001,315	(1,265,060)	195,416,600
Segment liabilities	103,992,510	25,312,091	(315,301)	128,989,300
31 March 2021 (Unaudited)	. <u> </u>			· · · ·
Segment assets	170,920,035	38,904,962	(1,081,506)	208,743,491
Segment liabilities	127,159,590	21,233,585	(197,729)	148,195,446

## NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS for the three months ended 31 March 2022

#### 22 Segmental information (continued)

#### 22.2 Primary reporting format - geographic segments

#### **Geographic Information**

The Group has operations in three geographic locations in Middle East - Oman, UAE and Kuwait. The businesses are organised and managed separately, with each segment representing a strategic business unit.

The following table presents premium and profit information and asset and liability information regarding business segments for the three months ended 31 March 2022 and 31 March 2021.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that have been allocated on a reasonable basis.

	Oman RO	UAE RO	Kuwait RO	Subsidiaries RO	Adjustments and eliminations RO	Total RO
31 March 2022 (Unaudited)	ĸo	ĸo	ĸo	KU	ĸo	ĸŬ
Gross premium written	27,952,831	32,444,402	1,700,329	-	-	62,097,562
Movement in unearned premiums	(10,691,683)	(11,341,470)	(253,058)	-		(22,286,211)
Gross premiums earned	17,261,148	21,102,932	1,447,271		-	39,811,351
Insurance premium ceded to reinsurers Movement in unearned premiums	(1,235,332) 37,703	(7,161,640) 2,431,923	(160,515) 87,226	-	-	(8,557,487) 2,556,852
Premium ceded to reinsurers, earned	(1,197,629)	(4,729,717)	(73,289)	-		(6,000,635)
Net premiums	16,063,519	16,373,215	1,373,982			33,810,716
Claims	(15,077,643)	(16,300,752)	(1,087,520)	-	-	(32,465,915)
Reinsurers' share of claims	1,943,367	4,250,751	74,586	-	-	6,268,704
Net claims	(13,134,276)	(12,050,001)	(1,012,934)	-	-	(26,197,211)
Income from policy fees Commission income on premium	422,713	31,795	9,027	-	-	463,535
ceded to reinsurers	50,071	1,128,115	27,351	-	-	1,205,537
Commission expense	(1,471,668)	(2,577,952)	(236,009)		-	(4,285,629)
Net underwriting results	1,930,359	2,905,172	161,417	-	-	4,996,948
Investment income – net	930,661	286,829	(71,808)	-	(49,854)	1,095,828
ECL on financial assets	(21,206)	(6,870)	455	-	-	(27,621)
Other operating (loss) / income	(1,571)	36,091	257	-	(6,321)	28,456
Third party administration fees General and administrative	(47,539)	(614,070)	(60,698)	373,700	-	(348,607)
expenses	(2,063,764)	(741,646)	(172,183)	(323,146)	6,321	(3,294,418)
Finance cost	(34,811)	(			-,	(34,811)
Amortisation of intangible assets	(5,899)	-	-	-	-	(5,899)
Income tax	(351,189)			(700)		(351,889)
Profit / (loss) for the period	335,041	1,865,506	(142,560)	49,854	(49,854)	2,057,987

## NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS for the three months ended 31 March 2022

#### 22 Segmental information (continued)

#### 22.2 Primary reporting format - geographic segments (continued)

#### **Geographic Information (continued)**

Segment assets

Segment liabilities

					Adjustments	
	Oman	UAE	Kuwait	Subsidiaries	and eliminations	Total
	RO	RO	RO	RO	RO	RO
31 March 2021 (Unaudited)						
Gross premium written	28,748,852	26,729,237	,	-	-	56,454,695
Movement in unearned premiums	(11,705,864)	(8,944,706)				(20,709,370)
Gross premiums earned	17,042,988	17,784,531	917,806			35,745,325
Insurance premium ceded to reinsurers	(1,305,063)	(8,036,539)	(13,453)	-	-	(9,355,055)
Movement in unearned premiums	570,257	3,248,603		-	-	3,813,873
Premium ceded to reinsurers, earned	(734,806)	(4,787,936)		-	-	(5,541,182)
Net premiums	16,308,182	12,996,595	899,366	<del>_</del>		30,204,143
Claims	(10,952,053)	(16,838,511)	(733,487)	_	_	(28,524,051)
Reinsurers' share of claims	553,193	5,245,513		-	-	5,814,444
Net claims	(10,398,860)	(11,592,998)		-		(22,709,607)
Income from policy fees Commission income on premium ceded to	456,228	19,181	6,046	-	-	481,455
reinsurers	65,141	1,048,262	111	-	-	1,113,514
Commission expense	(1,565,382)	(2,182,102)		-	-	(3,927,062)
-						
Net underwriting results	4,865,309	288,938	,	-	-	5,162,443
Investment income – net	1,336,193	264,231	13,950	-	(22,404)	1,591,970
ECL on financial assets	(15,176)	12,033	125	-	-	(3,018)
Other operating income / (loss)	(4,771)	7,058		-	(6,321)	(3,828)
Third party administration fees	(48,705)	(576,783)	( / /	289,931	-	(378,150)
General and administrative expenses	(1,987,541)	(802,750)	(143,780)	(261,827)	6,321	(3,189,577)
Finance cost	(515)	-	-	-	-	(515)
Amortisation of intangible assets	(5,899)	-	-	-	-	(5,899)
Income tax	(456,308)			(5,700)		(462,008)
Profit /(loss) for the period	3,682,587	(807,273)	(163,896)	22,404	(22,404)	2,711,418
					Adjustments	
					and	
	Oman	UAE	Kuwait	Subsidiaries	eliminations	Total
	RO	RO	RO	RO	RO	RO
31 March 2022 (Unaudited)						
Segment assets	134,407,727	86,705,160	11,162,012	1,319,525	(1,300,961)	232,293,463
Segment liabilities	90,421,505	67,365,669	5,548,117	323,973	(305,409)	163,353,855
31 December 2021 (Audited)						
Segment assets	115,832,156	68,128,438	10,662,833	2,058,233	(1,265,060)	195,416,600
Segment assets		,120,120			(1,=00,000)	,
Segment liabilities	71,122,700	52,203,491	4,869,936	1,108,474	(315,301)	128,989,300
31 March 2021 (Unaudited)						

76,124,952

60,242,253

5,637,560

3,489,540

665,784

1,549,561 (1,081,506) 208,743,491

(197,729) 148,195,446

126,512,924

83,995,598

## NOTES TO THE UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS for the three months ended 31 March 2022

#### 23 Risk management

The Group's activities expose it to a variety of risks: capital management risk, credit risk, reinsurance risk, liquidity risk, financial risks, market risk (includes currency risk interest rate risk and equity price risk), and insurance risks (includes frequency and severity of claims, sources of uncertainty in the estimation of future benefit payments and premium receipts, process used to decide on assumptions and change in assumptions). The interim condensed financial statements do not include all information and disclosures required relating to risk management and should be read in conjunction with the annual financial statements as at 31 December 2021. There have been no material changes in the risk management policies since year ended 31 December 2021.

#### 24 Fair values

The fair values of the Group's financial assets and liabilities are not materially different from their carrying values as of the reporting date.

There were no level 3 financial instruments measured at fair value.

31 March 2022 (Unaudited)	Level 1	Level 2	Total	
Investments	38,551,351	81,382	38,632,733	
31 December 2021 (Audited)	Level 1	Level 2	Total	
Investments	39,392,599	81,382	39,473,981	
31 March 2021 (Unaudited)	Level 1	Level 2	Total	
Investments	32,317,410	119,579	32,436,989	

There were no transfers between any levels mentioned above.

#### 25 Subsequent event

On 03<sup>rd</sup> April 2022, the Company has entered into agreements to fully acquire of Royal & Sun Alliance Insurance (Middle East) BSC ('RSA Middle East'), from Sun Alliance Insurance Overseas LTD (SAIO), a fully owned entity of Royal & Sun Alliance Insurance Limited. The Company will execute the transaction in two parts: (i) Acquiring 50.00002% shareholding in RSA Middle East from SAIO; and (ii) Exchange the remaining shares of RSA Middle East, owned by Saudi shareholders, for new shares to be issued by the Company. The acquisition is subject to the respective regulatory and company's shareholders approvals.